



VietCredit Finance Joint Stock Company

Financial Statements for the year ended
31 December 2019



VietCredit Finance Joint Stock Company
Corporate Information

Establishment and

Operation License No.

59/GP-NHNN

18 June 2018

The finance company Establishment and Operation License No. 59/GP-NHNN was granted by the State Bank of Vietnam to replace the finance company Establishment and Operation License No. 142/GP-NHNN and is valid for 50 years from 29 May 2008.

Enterprise Registration

Certificate No.

0102766770

2 June 2008

The Enterprise Registration Certificate was issued by the Hanoi Planning and Investment Department.

The Enterprise Registration Certificate was amended for the twelfth time on 30 December 2019.

Board of Directors

Mr. Nguyen Duc Phuong

Chairman

Mr. Ho Minh Tam

Member

Mr. Nguyen Chi Hieu

Member

Mr. Pham Hai Au

Member

Ms. Ha Hai Yen

Member

Mr. Nguyen Lan Trung Anh

Independent Member

Supervisory Board

Mr. Tran Viet Phuong

Head of Supervisory Board

Mr. Tran Hong Giang

Member

Ms. Pham Le Lac Thu

Member

**Board of Management
and Chief Accountant**

Mr. Ho Minh Tam

Chief Executive Officer ("CEO")

Ms. Vu Thuc Quyen

Chief Financial Officer

Mr. Le Phuong Hai

Director of Risk Management Division

Mr. Huynh Le Khanh

Director of Support Division

Ms. Nguyen Thi Thanh Ha

Director of Credit for Enterprises Division

(until 5/10/2019)

Ms. Tran Thu Hong

Head of Accounting Department

(from 21/5/2019)

Mr. Hoang Hung

Chief Accountant (until 14/3/2019)

Registered Office

Level 17, Mippec Tower

No. 229 Tay Son, Nga Tu So Ward, Dong Da District

Hanoi, Vietnam

Auditor

KPMG Limited

Vietnam

VietCredit Finance Joint Stock Company Statement of the Board of Management

The Board of Management of VietCredit Finance Joint Stock Company (“the Company”) presents this statement and the accompanying financial statements of the Company for the year ended 31 December 2019.

The Company’s Board of Management is responsible for the preparation and fair presentation of the financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Credit Institutions stipulated by the State Bank of Vietnam and the relevant statutory requirements applicable to financial reporting, the Company’s Board of Management is required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgments and estimates that are reasonable and prudent;
- State whether applicable accounting principles have been followed, and all material deviations from these accounting principles was disclosed and explained in the financial statements; and
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

In the opinion of the Company’s Board of Management:

- (a) the financial statements set out on pages 5 to 74 give a true and fair view of the financial position of the Company as at 31 December 2019, and of the results of operations and the cash flows of the Company for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Credit Institutions stipulated by the State Bank of Vietnam and the relevant statutory requirements applicable to financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Company will not be able to pay its debts as and when they fall due.

The Company’s Board of Management has, on the date of this statement, authorised the accompanying financial statements for issue.

On behalf of the Board of Management,



Hồ Minh Tâm
Chief Executive Officer

Hanoi, 18 March 2020



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South Tu Liem District, Hanoi, Vietnam
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INDEPENDENT AUDITOR'S REPORT

To the Shareholders VietCredit Finance Joint Stock Company

We have audited the accompanying financial statements of VietCredit Finance Joint Stock Company ("the Company"), which comprise the balance sheet as at 31 December 2019, the statements of income and cash flows for the year then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Management on 18 March 2020, as set out on pages 5 to 74.

Management's Responsibility

The Company's Board of Management is responsible for the preparation and fair presentation of these financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Credit Institutions stipulated by the State Bank of Vietnam and the statutory requirements relevant to financial reporting, and for such internal control as the Board of Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Company's Board of Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Auditor's Opinion

In our opinion, the financial statements give a true and fair view, in all material respects, of the financial position of VietCredit Finance Joint Stock Company as at 31 December 2019 and of its results of operations and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Credit Institutions stipulated by the State Bank of Vietnam and the relevant statutory requirements applicable to financial reporting.

KPMG Limited
Vietnam
Audit report No.: 19-02-00174-20-1



Wang Toon Kim
Practicing Auditor Registration
Certificate No. 0557-2018-007-1
Deputy General Director

Hanoi, 19 March 2020

Pham Thi Thuy Linh
Practicing Auditor Registration
Certificate No. 3065-2019-007-1

	Note	31/12/2019 VND	31/12/2018 VND
A ASSETS			
I Cash on hand		-	-
II Balances with the State Bank of Vietnam ("SBV")	4	350,908,227	3,922,897
III Deposits with and loans to other credit institutions ("CIs")	5	195,556,328,174	410,975,875,303
1 Deposits with other CIs		195,556,328,174	410,975,875,303
IV Securities held-for-trading	6	-	287,140,657,700
1 Securities held-for-trading		-	287,140,657,700
V Derivatives and other financial assets		-	1,127,763,000
VI Loans to customers		1,811,989,634,691	454,176,245,499
1 Loans to customers	7	1,860,112,759,293	458,669,889,860
2 Allowance for loans to customers	8	(48,123,124,602)	(4,493,644,361)
VIII Investment securities	9	710,682,146,979	600,817,794,064
1 Available-for-sale securities		445,768,917,921	-
2 Held-to-maturity securities		285,201,720,930	617,379,294,064
3 Allowance for investment securities		(20,288,491,872)	(16,561,500,000)
IX Long-term investments	10	4,199,681,500	2,399,818,000
4 Other long-term investments		14,509,062,700	14,509,062,700
5 Allowance for diminution in the value of long-term investments		(10,309,381,200)	(12,109,244,700)
X Fixed assets		44,890,736,629	48,266,211,461
1 Tangible fixed assets	11	7,660,144,278	7,307,723,986
a Cost		17,525,898,919	15,039,602,039
b Accumulated depreciation		(9,865,754,641)	(7,731,878,053)
3 Intangible fixed assets	12	37,230,592,351	40,958,487,475
a Cost		49,867,145,350	46,294,562,462
b Accumulated amortisation		(12,636,552,999)	(5,336,074,987)
XII Other assets	13	477,715,402,917	282,174,490,572
1 Receivables		42,875,177,751	36,550,075,582
2 Accrued interest and fee receivables		94,051,011,297	34,904,917,354
4 Other assets		343,580,260,566	213,442,795,728
5 Allowance for other on-balance sheet assets		(2,791,046,697)	(2,723,298,092)
TOTAL ASSETS		3,245,384,839,117	2,087,082,778,496

The accompanying notes are an integral part of these financial statements

	Note	31/12/2019 VND	31/12/2018 VND
B			
LIABILITIES AND SHAREHOLDERS' EQUITY			
LIABILITIES			
I			
Deposits and borrowings from other CIs	14	812,406,000,000	585,965,290,715
1 Deposits from other CIs		450,000,000,000	200,000,000,000
2 Borrowings from other CIs		362,406,000,000	385,965,290,715
II			
Deposits from customers	15	4,115,856,618	4,100,000,000
V			
Other borrowed and entrusted funds	16	134,762,929,790	434,758,575,686
VI			
Valuable papers issued	17	1,422,100,000,000	302,000,000,000
VII			
Other liabilities	18	146,575,962,196	68,152,565,789
1 Accrued interest and fee payables		85,895,263,958	11,883,020,586
3 Other liabilities		60,680,698,238	56,269,545,203
TOTAL LIABILITIES		2,519,960,748,604	1,394,976,432,190
SHAREHOLDERS' EQUITY			
VI			
Capital and reserves	20	725,424,090,513	692,106,346,306
1 Capital		687,872,140,000	668,981,680,000
a Charter capital		687,872,140,000	668,981,680,000
2 Reserves		30,927,480,361	30,927,480,361
5 Retained profits/(accumulated losses)		6,624,470,152	(7,802,814,055)
TOTAL SHAREHOLDERS' EQUITY		725,424,090,513	692,106,346,306
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY		3,245,384,839,117	2,087,082,778,496

The accompanying notes are an integral part of these financial statements

		31/12/2019	31/12/2018
		VND	VND
OFF-BALANCE SHEET ITEMS			
I	CONTINGENT LIABILITIES	35	846,564,845,856
2	Foreign exchange commitments	-	192,444,225,000
	<i>Swap commitments</i>	-	189,135,000,000
	<i>Foreign currency sale commitments</i>	-	3,309,225,000
3	Non-cancellable loan commitments	773,145,845,856	54,855,634,674
5	Other guarantees	3,419,000,000	46,219,000,000
6	Other commitments	70,000,000,000	103,485,000,000

18 March 2020

Prepared by:



Trang Ngoc Yen Vy
 Deputy Head of Accounting
 Department



Tran Thu Hong
 Head of Accounting
 Department



Approved by:



Ho Minh Tam
 Chief Executive Officer




	Note	2019 VND	2018 VND
1 Interest and similar income	21	420,429,022,677	99,080,175,468
2 Interest and similar expenses	22	(135,311,509,325)	(35,484,780,611)
I Net interest income		285,117,513,352	63,595,394,857
3 Fee and commission income		88,597,773,907	441,933,307
4 Fee and commission expenses		(19,868,126,100)	(1,923,696,546)
II Net fee and commission income/(expenses)	23	68,729,647,807	(1,481,763,239)
III Net gain/(loss) from trading of foreign currencies	24	1,275,238,321	(1,521,754,966)
IV Net loss from securities held-for-trading	25	(7,527,976,378)	(566,415,093)
V Net (loss)/gain from investment securities	26	(590,376,130)	3,039,931,103
5 Other income		5,828,788,708	3,298,422,511
6 Other expenses		(14,664,857,888)	(11,068,847,693)
VI Net loss from other activities	27	(8,836,069,180)	(7,770,425,182)
VII Income from investments in other entities	28	-	26,400,000,000
VIII Operating expenses	29	(241,412,973,357)	(127,140,024,355)
IX Operating profit/(loss) before allowance and provision expenses		96,755,004,435	(45,445,056,875)
X Allowance and provision expenses	30	(82,327,720,228)	(6,916,937,901)
XI Profit/(loss) before tax		14,427,284,207	(52,361,994,776)
7 Income tax expense - current		-	-
XII Total income tax expense	31	-	-
XIII Profit/(loss) after tax		14,427,284,207	(52,361,994,776)
XV Basic earnings/(loss) per share (VND/share)	32	161	(795)


18 March 2020

Prepared by:


 Trang Ngoc Yen Vy
 Deputy Head of Accounting
 Department


 Tran Thu Hong
 Head of Accounting
 Department




 Ho Minh Tam
 Chief Executive Officer


	2019 VND	2018 VND
CASH FLOWS FROM OPERATING ACTIVITIES		
01 Interest and similar income received	361,282,928,734	109,964,228,133
02 Interest and similar expenses paid	(61,299,265,953)	(25,584,152,786)
03 Net fee and commission income/(expenses) received	68,729,647,807	(1,481,763,239)
04 Net (payments)/receipts for foreign currencies and securities trading	(6,843,114,187)	951,761,044
05 Other expenses paid	(9,329,887,362)	(7,808,162,974)
06 Proceeds from loans previously written off	492,000,000	-
07 Payments for operating and salary expenses	(227,714,432,413)	(116,071,031,093)
08 Corporate income tax paid	-	(339,893,244)
Net cash flows from operating activities before changes in operating assets and liabilities	125,317,876,626	(40,369,014,159)
Changes in operating assets	(1,399,295,515,542)	(81,963,644,134)
10 Decrease/(increase) in securities held-for- trading	173,549,312,913	(293,170,989,168)
11 Decrease/(increase) in derivatives and other financial assets	1,127,763,000	(1,127,763,000)
12 (Increase)/decrease in loans to customers	(1,401,442,869,433)	256,950,031,529
13 Utilisation of provision for impairment of assets	(34,971,248,115)	(2,800,000,000)
14 Increase in other assets	(137,558,473,907)	(41,814,923,495)
Changes in operating liabilities	1,045,096,566,803	190,228,579,972
16 Increase in deposits and borrowings from other CIs	226,440,709,285	276,900,290,715
17 Increase/(decrease) in deposits from customers	15,856,618	(85,000,000)
18 Increase in valuable papers issued	1,120,100,000,000	302,000,000,000
19 Decrease in other borrowed and entrusted funds	(299,995,645,896)	(408,494,137,900)
20 Decrease in derivatives and other financial liabilities	-	(3,247,705,000)
21 (Decrease)/increase in other liabilities	(147,685,651)	23,742,577,746
22 Utilisations of reserves	(1,316,667,553)	(587,445,589)
I NET CASH FLOWS FROM OPERATING ACTIVITIES	(228,881,072,113)	67,895,921,679

	2019 VND	2018 VND
CASH FLOWS FROM INVESTING ACTIVITIES		
01	Payments for purchases of fixed assets (5,083,767,868)	(26,902,799,856)
02	Proceeds from disposals of fixed assets 1,818,182	37,737,792
08	Collections on investments in other entities -	33,000,000,000
II	NET CASH FLOWS FROM INVESTING ACTIVITIES	6,134,937,936
CASH FLOWS FROM FINANCING ACTIVITIES		
01	Increase in capital from issued shares 18,890,460,000	-
III	Net cash flows from financing activities	-
IV	NET CASH FLOWS DURING THE YEAR	74,030,859,615
V	CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR	336,948,938,585
VII	CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR (Note 33)	410,979,798,200

18 March 2020

Prepared by:


 Trang Ngoc Yen Vy
 Deputy Head of Accounting
 Department


 Tran Thu Hong
 Head of Accounting
 Department




 Ho Minh Tam
 Chief Executive Officer

These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

1. Reporting entity

VietCredit Finance Joint Stock Company ("the Company") which its English transaction name is VietCredit Finance Company, is incorporated as a joint stock company in Vietnam.

(a) Establishment and operation

The Company was established in the original name of Cement Finance Joint Stock Company under finance company Establishment and Operation License No. 142/GP-NHNN dated 29 May 2008 issued by the Governor of the State Bank of Vietnam ("SBV") ("License 142") with the duration of 50 years from 29 May 2008. The Company officially commenced business operation on 5 September 2008.

The Company changed its name to VietCredit Finance Joint Stock Company under Finance Company Establishment and Operation License No. 59/GP-NHNN dated 18 June 2018 issued by the Governor of the State Bank of Vietnam ("License 59"). License 59 superseded License 142 and came into effect from 18 June 2018. The operation duration of VietCredit Finance Joint Stock Company is 50 years from 29 May 2008.

The principal activities of the Company are mobilising and receiving deposit funds with the term of more than one year from organisations; granting short-, medium- and long-term loans, consumption loans and finance leases to organizations and individuals based on the nature and capability of the Company's sources of capital; conducting financial services, foreign currency trading, treasury services and other cash services as approved by the SBV.

(b) Charter capital

As at 31 December 2019, the Company's charter capital is VND687,872,140,000 (31/12/2018: VND668,981,680,000).

(c) Address and operation network

The Company's head office is located at Level 17, Mipec Tower, No. 229 Tay Son Street, Dong Da District, Hanoi. As at 31 December 2019 and 2018, the Company had one (1) Head Office in Hanoi and one (1) branch in Ho Chi Minh City.

(d) Number of employees

As at 31 December 2019, the Company has 1,465 employees (31/12/2018: 983 employees).

2. Basis of preparation

(a) Statement of compliance

The financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Credit Institutions stipulated by the State Bank of Vietnam and the relevant statutory requirements applicable to financial reporting. These standards and statutory requirements may differ in some material respects from International Financial Reporting Standards and generally accepted accounting principles and standards of other countries. Accordingly, the accompanying financial statements are not intended to present the financial position and results of operations and cash flows of the Company in accordance with generally accepted accounting principles and practices in countries or jurisdictions other than Vietnam. Furthermore, their utilisation is not designed for those who are not informed about Vietnam's accounting principles, procedures and practices applicable to credit institutions.

(b) Basis of measurement

The financial statements, except for the statement of cash flows, are prepared on the accrual basis using the historical cost concept. The statement of cash flows is prepared using the direct method.

(c) Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December.

(d) Accounting currency

The accounting currency of the Company is Vietnam Dong ("VND"), which is also the currency used for financial statement presentation purpose.

3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of these financial statements.

(a) Foreign currency transactions

All transactions are recorded at original currencies. Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the average of the buying and selling spot exchange rate according to the bank at the transaction dates, hereinafter referred to as "the spot exchange rate" of the Company at the end of the last working day of the accounting period if the difference between the spot exchange rate and the weighted average of buying and selling rates of the last working day of the accounting period is less than 1% (see details of exchange rates of major currencies applied at 31 December 2019 and 31 December 2018 in Note 42). If the difference between the spot exchange rate at the end of the last working day of the accounting period and the weighted average of buying and selling rates of the last working day of the accounting period is more than or equal to 1%, the Company shall use the weighted average of buying and selling rates of the last working day of the accounting period for translation. Non-monetary assets and liabilities denominated in currencies other than VND are translated into VND at exchange rates ruling at the transactions dates.

Income and expense in foreign currencies are translated into VND using the exchange rates effective at the dates of the transactions. Foreign exchange differences arising from the translation of monetary assets and liabilities denominated in currencies other than VND to VND at the month-end are included in "Foreign exchange differences" under equity and transferred to the statement of income at the end of the accounting period.

(b) Cash and cash equivalents

Cash and cash equivalents include cash on hand and cash equivalents on hand, non-term deposits, deposits with original terms to maturity not exceeding three months, short-term investments with recovery or maturity not exceeding three months from the acquisition date, with high liquidity and that are readily convertible to cash, and are subject to an insignificant risk of changes in value.

(c) Deposits with and loans to other credit institutions

Deposits with other CIs, except for current deposits, are deposits at other CIs with original terms of not exceeding three months.

Loans to other CIs are loans with original terms to maturity of not more than twelve months.

Term deposits with and loans to other CIs are stated at the amount of the outstanding principal less allowance for credit loss. Current deposits are stated at the amount of the outstanding principal.

Credit risk classification of term deposits with and loans to other CIs and allowance thereof is made in accordance with Circular No. 02/2013/TT-NHNN dated 21 January 2013 of the State Bank of Vietnam on classification of assets, level and method of allowance making, and use of allowance against credit risks in banking activities of CIs and foreign banks' branches ("Circular 02") and Circular No. 09/2014/TT-NHNN dated 18 March 2014 of the SBV amending and supplementing certain articles of Circular 02 ("Circular 09"). Accordingly, the Company has made specific allowance for term deposits with and loans to other CIs in accordance with the policy as described in Note 3(h).

According to Circular 02 and Circular 09, the Company is not required to make general allowance for deposits with and loans to other CIs.

(d) Held-for-trading securities

(i) Classification and recognition

Held-for-trading securities are securities, which are principally acquired for the purpose of trading in the short-term or acquire evidence of trading for profits in the short-term.

The Company recognises held-for-trading securities at the date that it becomes a party under contractual provisions of these securities (trade date accounting).

(ii) Measurement

Held-for-trading securities are stated at cost less allowance for held-for-trading securities. Allowance for held-for-trading securities includes allowance for credit risks and allowance for diminution in value of securities.

Allowance for credit risks were made for debt held-for-trading securities being unlisted corporate bonds. Allowance for credit risks were made as stipulated in Circular 02 and Circular 09 as described in Note 3(h).

Allowance for diminution in value of securities were made when the market value of held-for-trading securities is lower than carrying value.

The allowance for held-for-trading securities is reversed if the market price or the recoverable value subsequently increases after the allowance was recognised. An allowance is reversed only to the extent that the securities' carrying amount does not exceed the carrying amount that has been determined if no allowance had been recognised.

Interest income of held-for trading securities after acquisition date are recognised in the statement of income when received.

(iii) De-recognition

The Company derecognises held-for-trading securities when the contractual rights to the cash flows from these securities expire or when the significant risks and rewards of ownership of these securities have been transferred.

(e) Investment securities

(i) Classification

Investment securities are classified into held-to-maturity investment securities and available-for-sale investment securities. The Company classifies investment securities at the acquisition date. In accordance with Official Letter No. 2601/NHNN-TCKT issued by the SBV on 14 April 2009, the Company is allowed to reclassify investment securities once after the acquisition date.

Available-for-sale investment securities

Available-for-sale investment securities include debt securities or equity securities, which are held for an indefinite period and may be sold at any time.

Held-to-maturity investment securities

Held-to-maturity investment securities are debt securities with fixed maturities and fixed or determinable payments, where the Company has the positive intention and ability to hold until maturity.

(ii) Recognition

The Company recognises investment securities on the date that it becomes a party under contractual terms with respect to these securities (trade date accounting).

(iii) Measurement

Equity securities

Available-for-sale equity securities are initially recorded at cost, including purchase cost plus other directly attributable costs such as brokerage and transaction fees, information fees, and bank charges (if any). They are subsequently recognised at the lower of the cost and market value with the difference recognised in the statement of income.

For listed equity securities, the actual market price of securities is the closing bid price at the latest trading date prior to the end of the annual accounting period. If the listed securities are not traded in 30 days before making provisions or the listed securities are cancelled or suspended from trading on the date of making provisions, provisions for each investment in equity securities are determined as those for other investments specified in Note 3(f).

For securities which have been registered for trading in the market of unlisted public companies and state-owned enterprises equitized through public offering ("UpCom"), the actual market price is the average price within the last 30 transaction days prior to the end of the annual accounting period announced by the Stock exchange. If the listed securities of a joint-stock company in the Upcom are not traded in 30 days prior to the end of the annual accounting period, provisions for each investment in equity securities are determined as those for other investments specified in Note 3(f).

As for unlisted, unregistered equity securities, provisions for each investment in equity securities held for trading are determined as those for other investments specified in Note 3(f).

If there is no information that is reliably determined to make provisions for investments in accordance with Note 3(f), VietCredit shall not make provisions for such investments.

Debt securities

Debt securities are initially stated at cost including transaction costs and other directly attributable costs. They are subsequently recognised at amortised cost (affected by premium/discount amortisation) less allowance for risks. Premium and discounts arising from purchases of debt securities are amortised to the statement of income on a straight-line basis over the period from acquisition date to maturity date.

Listed available-for-sale debt securities are measured at cost less allowance for diminution in value which is determined by reference to the closing bid price at the latest trading date to the end of the annual accounting period.

Held-to-maturity debt securities and available-for-sale investment securities of unlisted enterprises are stated at cost less allowance for credit risk of securities. Debt classification and allowance for these bonds are made in accordance with the policies applicable to loans and advances to customers as described in Note 3(h).

The remaining unlisted debt securities (excluding unlisted held-to-maturity debt securities and available-for-sale investment securities of unlisted enterprises) are stated at cost less allowance for diminution in value of securities which is determined by referencing to the market value. In cases where market value of securities is not available or cannot be determined reliably, such securities are stated at cost.

Post-acquisition interest income of available-for-sale debt securities and held-to maturity debt securities is recognised in the statement of income on an accrual basis. The accumulated interest income before the acquisition date is recognised as a decrease in cost upon received.

The allowance for diminution in the value of investment securities mentioned above is reversed if their price or their recoverable value subsequently increases after the allowance was recognised. An allowance is reversed only to the extent that the securities' carrying amount does not exceed the carrying amount that has been determined if no allowance had been recognised.

(iv) De-recognition

The Company derecognises investment securities when the contractual rights to the cash flows from these securities have expired or when the significant risks and rewards of ownership of these securities have been transferred.

(v) Loans sold to Vietnam Asset Management Company ("VAMC")

The Company sells loans to VAMC in accordance with Decree No. 53/2013/ND-CP on "Establishment, Organization and Operation of Vietnam Asset Management Company" and the relevant statutory requirements. Accordingly, the selling price is determined as balance of a bad debt minus its outstanding specific allowance.

Loans sold to VAMC are derecognised from the balance sheet and recognised as special bond issued by VAMC for management of these loans in accordance with Official Letter No. 8499/NHNN-TCKT dated 14 November 2013 ("Official Letter 8499") and Official Letter No. 925/NHNN-TCKT dated 19 February 2014 ("Official Letter 925") of the State Bank of Vietnam.

(vi) Special bonds issued by VAMC

Special bonds issued by VAMC are term valuable papers issued by VAMC for purchasing bad debts of the Company. The special bonds are classified into held-to-maturity investment securities, are recorded at par value at transaction date and subsequently stated at par value during the maturity less allowance. Par value of special bonds equals to the outstanding balance of the debts sold less specific allowance made but not yet utilized for such bad debt.

For special bonds issued by VAMC, specific allowance is calculated and provided in accordance with Circular No. 19/2013/TT-NHNN dated 6 September 2013 ("Circular 19") of the SBV on the purchase, sale and settlement of bad debts of VAMC and Circular No. 14/2015/TT-NHNN dated 28 August 2015 ("Circular 14") and Circular No. 08/2016/TT-NHNN dated 16 June 2016 ("Circular 08") of the SBV on the amendments of and supplements to a number of articles of Circular 19. Accordingly, the minimum specific allowance required to be provided each year during the term of special bonds is the positive difference between the 20% of par value of the special bonds for those bonds with term of 5 years less the debt collecting amount of the relevant bad debts. For special bonds with the term extended from 5 years to 10 years in accordance with other relevant official documents of competent state authorities, the Company makes allowance for the positive difference between the 10% of par value of the special bonds less the debt collecting amount of the relevant bad debts. On an annual basis within 05 working days prior to the maturity date of special bonds, the Company shall make specific allowance. Allowance for special bonds is recorded in the statement of income.

The Company are not required to make general allowance for the special bonds.

(f) **Long-term investments**

Other long-term investments

Other long-term investments are investments in the equity of other entities in which the Company has 11% of voting rights or less and the Company is either founding shareholder/strategic partner or capable of controlling, to some extent, the process of initiating and approving financial and operational policies of the investee by a written agreement on delegating personnel to take part in the Board of Directors/Board of Management but the Company has no control or significant influence over the investee.

Other long-term investments include equity securities and other long-term capital contributions which are intended to hold for more than one year (except for capital contributions and investments into subsidiaries).

Other long-term investments are stated at cost less allowance for diminution in the value of investments.

Allowance for diminution in value of long-term investments is made when local economic entities in which the Company has ownership have a basis to indicate impairment of the Company's investments in accordance with Circular No. 48/2019/TT-BTC dated 8 August 2019 issued by the Ministry of Finance ("Circular 48") (for 2018 and prior years: Circular No. 228/2009/TT-BTC dated 7 December 2009 issued by the Ministry of Finance ("Circular 228") and Circular No. 89/2013/TT-BTC dated 28 June 2013 issued by the Ministry of Finance providing amendments to Circular 228 ("Circular 89")). Accordingly, the allowance amount for the investment is the difference between the parties' actual capital contributions to the investee economic entity and the actual owners' equity of the investee economic entity at the time of making provisions multiplied (x) by the actual rate of charter capital (%) invested by the Company. For an investment in listed securities or securities whose market price can be determined reliably, allowance is made based on the market price of the securities.

The allowance is reversed if the recoverable amounts are subsequently increased after the allowance was recognised. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that has been determined if no allowance had been recognised.

(g) **Loans and advances to customers**

Loans to customers are stated at the amount of the principal outstanding at the end of the accounting period.

Short-term loans are those with maturity term within one year from the loan disbursement date; medium-term loans are those with maturity term over one year to five years from the loan disbursement date and long-term loans are those with maturity term of more than five years from the loan disbursement date.

The Company derecognises loans to customers when the contractual rights to the cash flows from the loans expire, or it transfers the loans in a transaction in which substantially all of the risks and rewards of ownership of the loans are transferred to other parties.

Debt classification and allowance for loans to customers are made in accordance with Circular 02 and Circular 09 as described in Note 3(h).

(h) **Debt classification and the allowance rate and method of making allowance for credit risks**

(i) **Debt classification**

Classification of term deposits with and loans to other credit institutions, purchases and entrustment to purchase of unlisted corporate bonds, loans to customers, and entrusted loans (collectively referred to as "debts") is made in accordance with the quantitative method as stipulated in Article 10 of Circular 02.

When the Company participates in a syndicated loan as a participant, the Company classifies debts (including syndicated loans) of the customer into a higher of the risk group assessed by the participating credit institutions and by the Company.

(ii) **Specific allowance for credit risks**

According to Circular 02 and Circular 09, specific allowance for credit risks is determined based on the debts less discounted collateral value multiplied with the specific allowance rates corresponding to each debt group at 30 November. The rates of specific allowance for specific debt groups are as follows:

Debt group		Overdue status	Rate of allowance
1	Current debts	(a) Current debts being assessed as fully and timely recoverable, both principal and interest; or (b) Debts being overdue of less than 10 days and being assessed as fully recoverable, both overdue principal and interest, and fully and timely recoverable, both remaining principal and interest.	0%
2	Special mentioned debts	(a) Debts being overdue between 10 days and 90 days; or (b) Debts having rescheduled terms of repayment for the first time.	5%
3	Sub-standard debts	(a) Debts being overdue between 91 days and 180 days; or (b) Debts having extended terms of repayment for the first time; or (c) Debts having exempt or reduced interest because customers are not able to pay the interest according to credit contract; or (d) Debts falling in one of the following cases not yet collected less than 30 days after the issuance date of recovery decision: <ul style="list-style-type: none"> • Debts having violated regulations specified in Points 1, 3, 4, 5, 6 of Article 126 of Law on Credit Institutions; or • Debts having violated regulations specified in Points 1, 2, 3, 4 of Article 127 of Law on Credit Institutions; or • Debts having violated regulations specified in Points 1, 2, 5 of Article 128 of Law on Credit Institutions. (e) Debts in the collection process under inspection conclusions.	20%
4	Doubtful debts	(a) Debts being overdue between 181 days and 360 days; or (b) Debts having rescheduled terms of repayment for the first time and being overdue less than 90 days according to the first rescheduled terms of repayment; or (c) Debts having rescheduled terms of repayment for the second time; or (d) Debts specified in point (d) of Sub-standard debts not yet collected between 30 days and 60 days after the issuance date of recovery decision; or (e) Debts in the collection process under inspection conclusions but being overdue up to 60 days according to recovery term.	50%

<i>Debt group</i>		<i>Overdue status</i>	<i>Rate of allowance</i>
5	Loss debts	(a) Debts being overdue more than 360 days; or (b) Debts having rescheduled terms of repayment for the first time and being overdue more than 90 days according to the first rescheduled terms of repayment; or (c) Debts having rescheduled terms of repayment for the second time and being overdue according to the second reschedule terms of repayment; or (d) Debts having rescheduled terms of repayment for the third time or more, regardless whether the debts are overdue or not; or (e) Debts specified in point (d) of Sub-standard debts not yet collected over 60 days after the issuance date of recovery decision; or (f) Debts in the collection process under inspection conclusions but being overdue for more than 60 days according to recovery term; or (g) Debts to credit institutions being announced under special control status by the SBV, or to foreign bank branches of which capital and assets are blockaded.	100%

Bad debts are debts which are in Group 3, 4 and 5.

Customers' debt shall be classified to the higher risk debt group between the debt group classified in accordance with Article 10 of Circular 02 and the debt group provided by Credit Information Centre ("CIC") of the State Bank of Vietnam at the debt classification time.

In cases where a customer has more than one debt with the Company and if any of these debts is transferred to a higher risk debt group, other debts of such customer shall be classified to higher risk debt groups corresponding to their risk levels.

The Company classifies its payments for off-balance sheet commitments based on the number of overdue days from the date the Company performs its obligations:

- Group 3 - Substandard debts: overdue of less than 30 days;
- Group 4 - Doubtful debts: overdue between 30 days and 90 days;
- Group 5 - Loss debts: overdue more than 90 days.

According to Circular 02 and Circular 09, specific allowance for credit losses is determined based on the outstanding principals of debts and debt classification results by each customer at the last working day of the quarter. For Quarter 4, specific allowance is determined based on the outstanding principals of debts and debt classification results by customer at the last working day of November.

Those collaterals that are movable assets, immovable assets and those collaterals that are not gold bars, government securities listed in the Stock Exchanges, securities issued by the entity or other credit institutions valued at VND50 billion or more in respect of the debt that are related parties of the Company and other parties under Article 127 of the Law on Credit Institutions; and those collaterals that are valued at VND200 billion or more, shall be valued by professional valuers. For other cases, collaterals are valued in accordance with the Company's internal regulations and procedures.

The maximum discount rates for collateral assets are determined as follows:

Types of collateral assets	Discount rates
(a) Deposits from customers in VND	100%
(b) Gold bars, except for gold bars as described in item (j); deposits from customers in foreign currencies	95%
(c) Government bonds, negotiable instruments, valuable papers issued by the Bank; saving cards, deposit certificates, treasury notes, treasury bills issued by other credit institutions, foreign banks' branches:	
▪ With the remaining term of less than 1 year	95%
▪ With the remaining term of between 1 year and 5 years	85%
▪ With the remaining term of more than 5 years	80%
(d) Securities issued by other credit institutions and listed on the Stock Exchange	70%
(e) Securities issued by other enterprises and listed on the Stock Exchange	65%
(f) Securities unlisted on the Stock Exchange, valuable papers (except securities and valuable papers specified in Point c of this clause, and issued by credit institutions which have registered securities listing on the Stock Exchange)	50%
Securities unlisted on the Stock Exchange, valuable papers (except securities and valuable papers specified in Point c of this clause, and issued by credit institutions which have not registered securities listing on the Stock Exchange)	30%
(g) Securities unlisted on the Stock Exchange, valuable papers issued by enterprises which have registered securities listing on the Stock Exchange	30%
(h) Securities unlisted on the Stock Exchange, valuable papers issued by enterprises which have not registered securities listing on the Stock Exchange	10%
(i) Real estate	50%
(j) Gold bars without listed prices and other gold and other collateral assets	30%

(iii) General allowance for credit risks

In accordance with Circular 02, general allowance is also required at 0.75% of the outstanding principals of debts, excluding deposits with and loans to other credit institutions and debts classified as loss debts at the last working day of the quarter (the last working day of November for the last Quarter of each annual accounting period).

(iv) Treatment of bad debts

Allowance is recognised as an expense in the statement of income and used to write off non-performing debts. In accordance with Circular 02 and Circular 09, the Company established the Risk Handling Council to write off non-performing debts when they have been classified to Group 5 or when borrowers being enterprises have been declared bankrupt or dissolved under the Law or borrowers being individuals are deceased or missing.

(v) **Provision for off-balance sheet commitments**

In accordance with Circular 02 and Circular 09, the classification of off-balance sheet commitments is conducted solely for risk management, credit quality supervision of credit granting activities. No provision is made for off-balance sheet commitments, except where the Company has been required to made payment under the guarantee contract, in which case the payment on behalf is classified and allowance is made for in accordance with the policy described in Note 3(h).

(i) **Derivative financial instruments**

Currency swap contracts

For currency swap contracts, differences between the amounts in VND of the foreign currency amounts which are committed to buy/sell at forward rate and spot rate at the validity date of the contracts are recognised at such date as an asset - "Derivatives and other financial assets" if positive or as a liability - "Derivatives and other financial liabilities" if negative. This difference is amortised on a straight-line basis as "Net gain/loss from foreign currencies trading" over the term of the swap contracts.

(j) **Tangible fixed assets**

(i) **Cost**

Tangible fixed assets are stated at cost less accumulated depreciation.

The initial cost of a tangible fixed asset comprises its purchase price, including import duties and non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use.

Expenditure incurred after the tangible fixed assets have been put into operation, such as repairs and maintenance and overhaul costs, is normally charged to the statement of income in the year in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of an item of tangible fixed assets beyond its originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

When tangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the statement of income.

(ii) **Depreciation**

Depreciation is computed on a straight-line basis over the estimated useful lives of items of tangible fixed assets. The estimated useful lives are as follows:

▪ buildings and structures	5 years
▪ means of transportation	8 years
▪ office equipment and furniture	3 - 5 years

(k) Intangible fixed assets

(i) Software

The cost of acquiring a new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software costs are amortised on a straight-line basis over a period ranging from 3 to 7 years.

(ii) Other intangible fixed assets

Other intangible fixed assets are stated at cost less accumulated amortisation. Amortisation is computed on a straight-line basis over 7 years.

(l) Leased assets

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset and the arrangement conveys a right to use the asset.

A lease is classified as a finance lease whenever the terms of the lease transfer substantially all the risks and rewards of ownership of the asset to the lessee. All other leases are classified as operating leases.

Where the Company is the lessee

Rentals under operating leases are charged to the statement of income on a straight-line basis over the lease term.

Where the Company is the lessor

The net investment in the finance lease is stated at cost in "Loans to customers" in the balance sheet. Interest in the lease payment is recognised in the statement of income over the term of the lease at a fixed rate on the current net investment amount.

(m) Other assets

Other assets, except for accounts receivable with credit risks, are initially recognised at cost less allowance for on-balance sheet assets.

Other assets are subject to review for impairment based on overdue periods of receivables or estimated loss arising from undue debts of which the indebted economic organisations fall bankrupt or are undergoing dissolution procedures; debtors are missing, have fled, are prosecuted, detained or tried by law enforcement bodies, are serving sentences or have deceased. Allowances are recorded in operating expense during the year.

Allowance for losses on other assets which are not classified as the ones with credit risks and are overdue is made in accordance with Circular 48 (for 2018 and prior years: Circular 228 and Circular 89 amending Circular 228). Accordingly, allowance for losses on other assets is made based on the overdue status of debts or expected losses which may occur in the cases of overdue debts and undue receivables which are likely to become overdue. Allowance expense is recorded in operating expense during the year.

Allowance rates by overdue period are as follows:

<i>Overdue period</i>	<i>Allowance rate</i>
From more than six (06) months up to less than one (01) year	30%
From one (01) year up to less than two (02) years	50%
From two (02) years up to less than three (03) years	70%
Over three (03) years	100%

Foreclosed assets transferred to the CIs awaiting resolution

Foreclosed assets transferred to the CIs awaiting resolution represent the foreclosed value of collaterals plus attributable costs of bringing the asset to its working condition and location for its intended use less accumulated depreciation. Depreciation is computed on a straight-line basis over periods ranging from 11 to 15 years.

(n) Other provisions

A provision, except for the allowances described in Notes 3(c), 3(d), 3(e), 3(f), 3(g) and 3(m) is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liabilities.

(o) Deposits and borrowings from other CIs

Deposits and borrowings from other CIs are stated at cost.

(p) Deposits from customers

Deposits from customers are stated at cost.

(q) Other borrowed and entrusted funds

Other borrowed and entrusted funds are stated at cost.

(r) Valuable papers issued

Valuable papers issued are recorded at cost. Costs of valuable papers issued include amounts received from issuance minus direct expenses of issuance.

(s) **Other payables**

Other payables are stated at cost.

(t) **Share capital**

(i) **Ordinary shares**

Ordinary shares are recognized at issuance price less incremental costs directly attributable to the issue of shares, net of tax effects. Such costs are recognized as a deduction from share premium.

(ii) **Share premium**

On receipt of capital from shareholders, the difference between the issue price and the par value of the shares is credited to share premium account in equity.

(u) **Reserves and funds**

According to Decree No. 93/2017/ND-CP dated 7 August 2017 issued by the Government of Vietnam providing regulations on the financial regime applicable to credit institutions ("Decree 93"), the Company is required to make the following allocations before distribution of profits:

	Annual allocation	Maximum balance
Reserve to supplement charter capital	5% of profit after tax	100% charter capital
Financial reserve	10% of profit after tax	Not regulated

The financial reserve is used to cover losses incurred during the normal course of business. The financial reserve and the reserve to supplement charter capital are non-distributable and classified as equity.

Other equity funds are allocated from profit after tax. The allocation from profit after tax and the utilisation of other equity funds are approved in the General Meeting of Shareholders. These funds are not required by law and are fully distributable.

(v) **Bonus and welfare fund**

Bonus and welfare fund is allocated from profit after tax in accordance with the resolution of the annual General Meeting of Shareholders and are used primarily to make payments to the Company's employees.

(w) Revenue

(i) Interest income

Interest income is recognised in the statement of income on an accrual basis, except for interest on debts classified in Group 2 to Group 5 as defined in Note 3(h) and debts classified in Current debts as a result of implementation of rulings of the State authorities which are recognised upon receipt. When debts are classified in Group 2 to Group 5 as defined in Note 3(h) or classified as Current debt as a result of implementation of rulings of the State authorities; interest receivable will be removed and recorded as off-balance sheet items. Interest on these debts are recognised in the statement of income upon receipt.

(ii) Fee and commission income

Fee and commission income is recognised in the statement of income when services are rendered.

(iii) Income from investing activities

Income from sale of securities is recognised in the statement of income upon receipt of the order matching notice from Vietnam Securities Depository (listed securities) and completion of the assets transfer agreement (unlisted securities) and is determined based on the differences between selling price and weighted average cost of securities sold.

Dividend income in cash and profit received from investment activities and capital contribution are recorded into the statement of income when the Company's right to receive dividends and profit has been established.

Dividends received in the form of shares of joint stock companies are not recognised as an increase in investment and such dividend income is not recognised in the statement of income. When share dividends are received, the Company only recognises an increase in the number of shares.

(x) Interest expenses

Interest expenses are recognised in the statement of income on an accrual basis.

(y) Fee and commission expenses

Fee and commission expenses are recognised in the statement of income when these expenses are incurred.

(z) Taxation

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year using tax rates enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using the tax rates enacted or substantively enacted at the reporting date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(aa) Offsetting

Financial assets and financial liabilities are offset and the net amount reported in the balance sheet if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.

(bb) Basic earnings/(losses) per share

The Company presents basic earnings/(losses) per share for its ordinary shares. Basic earnings/(losses) per share is calculated by dividing the profit or loss attributable to the ordinary shareholders of the Company (after deducting any amounts appropriated to bonus and welfare funds for the annual accounting period) by the weighted average number of ordinary shares outstanding during the year.

(cc) Related parties

Parties are considered to be related to Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

(dd) Commitments and contingent liabilities

At any point of time, the Company has outstanding credit commitments. These commitments are approved and unutilised loans and overdraft facilities. The Company also provides financial guarantees and letters of credit to guarantee the performance of customers to third parties. These transactions are recorded in the financial statements when performed or when related expenses are incurred or received.

(ee) Nil balances

Items that are not shown in these financial statements in accordance to Decision No. 16/2007/QĐ-NHNN dated 18 April 2007 and Circular No. 49/2014/TT-NHNN dated 31 December 2014 on the regulation on financial reporting regime applicable to credit institutions issued by the SBV on 31 December 2014 are nil balances.

(ff) Financial instruments

Solely for the purpose of providing disclosures about the significance of financial instruments to the financial position and results of operations and the nature and extent of risk arising from financial instruments, the Company classifies its financial instruments as follows:

(i) Financial assets

Financial assets recognised at fair value through profit or loss:

A financial asset at fair value through profit or loss is a financial asset that meets either of the following conditions:

- It is considered by management as held for trading. A financial asset is considered as held for trading if:
 - it is acquired principally for the purpose of selling it in the near term;
 - there is evidence of a recent pattern of short-term profit-taking; or
 - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by Company as financial assets at fair value through profit or loss.

Held-to-maturity investments:

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and a fixed maturity that Company has the positive intention and ability to hold to maturity, other than:

- Financial assets that, upon initial recognition, were categorised as financial assets such recognised at fair value through profit or loss;
- Financial assets already categorised as assets that available for sale; or
- Financial assets that meet the definitions of loans and receivables.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those:

- that Company intends to sell immediately or in the near term, which are classified as held for trading, and those that the entity on initial recognition designates as financial assets at fair value through profit or loss;
- that Company, upon initial recognition, designates as available-for-sale; or
- for which Company may not recover substantially all of its initial investment, other than because of credit deterioration, which are classified as assets available-for-sale.

Available-for-sale financial assets

Available-for-sale assets are non-derivative financial assets that are designated as available for sale or are not classified as:

- Financial assets at fair value through profit or loss;
- Held-to-maturity investments; or
- Loans and receivables.

(ii) *Financial liabilities*

Financial liabilities at fair value through profit or loss

A financial liability at fair value through profit or loss is a financial liability that meets either of the following conditions:

- It is considered by management as held for trading. Financial liability is considered as held for trading if:
 - it is incurred principally for the purpose of repurchasing it in the near term;
 - there is evidence of a recent pattern of short-term profit-taking; or
 - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by Company as financial liabilities at fair value through profit or loss.

Financial liabilities carried at amortised cost

Financial liabilities which are not classified as financial liabilities at fair value through profit or loss are classified as financial liabilities carried at amortised cost.

The above described classification of financial instruments is solely for presentation and disclosure purpose and is not intended to be a description of how the instruments are measured. Accounting policies for measurement of financial instruments are disclosed in other relevant notes.

4. Balances with the State Bank of Vietnam

	31/12/2019 VND	31/12/2018 VND
Balance of current account at the SBV in VND	350,908,227	3,922,897

These consist of a compulsory reserve for liquidity and current accounts.

Under the State Bank of Vietnam's regulations relating to the compulsory reserve, the Company is permitted to maintain a floating balance for the compulsory reserve requirement ("CRR"). The monthly average balance of the reserve must not be less than CRR rates multiply with preceding month's average balances of deposits in scope.

The CRR rates at the year-end were as follows:

Currency	CRR rate	
	31/12/2019	31/12/2018
Preceding month's average balances of:		
▪ Deposits in VND with term of less than 12 months	3%	3%
▪ Deposits in VND with term of and more than 12 months	1%	1%
▪ Deposits in foreign currencies with term of less than 12 months	8%	8%
▪ Deposits in foreign currencies with term of and more than 12 months	6%	6%
▪ Deposits from overseas credit institutions in foreign currencies	1%	1%

Annual interest rates at the year-end were as follows:

	31/12/2019	31/12/2018
Deposits in VND within the CRR	1.2%	1.2%
Deposits in VND beyond the CRR	0%	0%

5. Deposits with and loans to other credit institutions

	31/12/2019 VND	31/12/2018 VND
Current accounts		
Current accounts in VND	53,323,671,107	67,849,052,238
Current accounts in foreign currencies	2,232,657,067	10,451,823,065
Term deposits		
Term deposits in VND	140,000,000,000	321,000,000,000
Term deposits in foreign currencies	-	11,675,000,000
	195,556,328,174	410,975,875,303

Balances with and loans to other CIs by groups at year-end were as follows:

	31/12/2019 VND	31/12/2018 VND
Group 1 - Current debt	140,000,000,000	332,675,000,000

Annual interest rates at the year-end were as follows:

	31/12/2019	31/12/2018
Term deposits in VND	1.60% - 5.50%	2.60% - 5.50%
Term deposits in foreign currencies	0%	2.30% - 2.45%

6. Securities held-for-trading

	31/12/2019 VND	31/12/2018 VND
Debt securities		
▪ Government bonds	-	123,648,164,600
▪ Bonds issued by other credit institutions	-	163,492,493,100
	-	287,140,657,700

Listing status of securities held-for-trading:

	31/12/2019 VND	31/12/2018 VND
Debt securities		
▪ Listed government bonds	-	123,648,164,600
▪ Bonds issued by other credit institutions		
<i>Listed</i>	-	56,815,080,700
<i>Unlisted</i>	-	106,677,412,400
	-	287,140,657,700

7. Loans to customers

	31/12/2019 VND	31/12/2018 VND
Loans to local economic entities and individuals	1,857,837,063,481	452,874,194,048
Financial lease	2,275,695,812	5,795,695,812
	1,860,112,759,293	458,669,889,860

Loan portfolio by debt group was as follows:

	31/12/2019 VND	31/12/2018 VND
Group 1 - Current debts	1,727,507,364,123	453,361,755,846
Group 2 - Special mentioned debts	20,366,135,972	2,317,808,826
Group 3 - Substandard debts	94,770,252,237	300,234,253
Group 4 - Doubtful debts	16,119,512,512	44,999,181
Group 5 - Loss debts	1,349,494,449	2,645,091,754
	1,860,112,759,293	458,669,889,860

Loan portfolio by term was as follows:

	31/12/2019	31/12/2018
	VND	VND
Short term loans	65,856,271,882	334,812,665,704
Medium term loans	1,789,504,941,599	123,857,224,156
Long term loans	4,751,545,812	-
	1,860,112,759,293	458,669,889,860

Loan portfolio by type of borrowers was as follows:

	31/12/2019		31/12/2018	
	VND	%	VND	%
Loans to economic entities	53,707,744,454	2.89%	340,676,812,030	74.27%
Other joint stock companies	52,377,094,454	2.82%	190,770,470,397	41.59%
Private limited companies	1,330,650,000	0.07%	149,906,341,633	32.68%
Loans to individuals and unions	1,806,405,014,839	97.11%	117,993,077,830	25.73%
	1,860,112,759,293	100.00%	458,669,889,860	100.00%

Loan portfolio by industry sectors was as follows:

	31/12/2019		31/12/2018	
	VND	%	VND	%
Manufacturing and production of construction materials	21,856,750,212	1.18%	49,495,094,462	10.79%
Commerce, repair of motor vehicles, motor cycles, individual and household appliances	1,850,994,242	0.10%	161,181,717,568	35.14%
Finance and insurance	30,000,000,000	1.61%	130,000,000,000	28.34%
Individual and public services	1,806,405,014,839	97.11%	117,993,077,830	25.73%
	1,860,112,759,293	100.00%	458,669,889,860	100.00%

Interest rates of loans to customers at the year-end were as follows:

	31/12/2019	31/12/2018
Loans in VND	8.00% - 55.00%	8.50% - 48.00%

8. Allowance for loans to customers

Allowance for loans to customers consists of:

	31/12/2019 VND	31/12/2018 VND
General allowance	13,420,485,478	2,991,800,837
Specific allowance	34,702,639,124	1,501,843,524
	48,123,124,602	4,493,644,361

Movements in allowance for loans to customers for the year ended 31 December 2019 were as follows:

	Specific allowance VND	General allowance VND	Total VND
Opening balance	1,501,843,524	2,991,800,837	4,493,644,361
Allowance made during the year (Note 30)	68,172,043,715	10,428,684,641	78,600,728,356
Allowance utilised during the year	(34,971,248,115)	-	(34,971,248,115)
Closing balance	34,702,639,124	13,420,485,478	48,123,124,602

Movements in allowance for loans to customers for the year ended 31 December 2018 were as follows:

	Specific allowance VND	General allowance VND	Total VND
Opening balance	938,000,000	5,008,706,460	5,946,706,460
Allowance made/(reversed) during the year (Note 30)	3,363,843,524	(2,016,905,623)	1,346,937,901
Allowance utilised during the year	(2,800,000,000)	-	(2,800,000,000)
Closing balance	1,501,843,524	2,991,800,837	4,493,644,361

9. Investment securities

	31/12/2019 VND	31/12/2018 VND
Available-for-sale securities		
<i>Debt securities</i>		
▪ Securities issued by the Government, securities issued by local governments	109,590,280,200	-
▪ Securities issued by other local credit institutions	130,404,029,866	-
▪ Securities issued by local economic entities	205,774,607,855	-
	445,768,917,921	-
Held-to-maturity investment securities		
<i>Debt securities</i> (excluding special bonds issued by VAMC)		
▪ Bonds issued by local credit institutions	-	341,177,573,134
▪ Bonds issued by local economic entities	44,200,000,000	48,200,000,000
Vietnam Debt and Asset Trading Corporation ("DATC")	40,200,000,000	40,200,000,000
Building Materials and Construction Joint Stock Company ("BMJC")	4,000,000,000	8,000,000,000
	44,200,000,000	389,377,573,134
Allowance for held-to-maturity investment securities (excluding special bonds issued by VAMC) (i)	(331,500,000)	(361,500,000)
	43,868,500,000	389,016,073,134
<i>Special bonds issued by VAMC</i>		
▪ Special bonds cost	241,001,720,930	228,001,720,930
▪ Allowance for special bonds (ii)	(19,956,991,872)	(16,200,000,000)
	221,044,729,058	211,801,720,930
	710,682,146,979	600,817,794,064
Portfolio of debt securities classified as assets exposed to credit risk by loan group was as follows:		
	31/12/2019 VND	31/12/2018 VND
Current debt	44,200,000,000	389,377,573,134

- (i) Movements in general allowance for unlisted corporate bonds during the year were as follows:

	2019 VND	2018 VND
Opening balance	361,500,000	391,500,000
Allowance reversed during the year (Note 30)	(30,000,000)	(30,000,000)
Closing balance	<u>331,500,000</u>	<u>361,500,000</u>

- (ii) Movements in allowance for special bonds issued by VAMC during the year were as follows:

	2019 VND	2018 VND
Opening balance	16,200,000,000	10,600,000,000
Allowance made during the year (Note 30)	3,756,991,872	5,600,000,000
Closing balance	<u>19,956,991,872</u>	<u>16,200,000,000</u>

10. Long-term investments

	31/12/2019		1/1/2019	
	% of ownership	% of voting rights	Cost VND	Allowance VND
Med-Aid Cong Minh Joint Stock Company	8.64%	8.64%	2,150,000,000	(2,150,000,000)
Thong Nhat Flat Steel Joint Stock Company	6.00%	6.00%	12,359,062,700	(8,159,381,200)
			<u>14,509,062,700</u>	<u>(10,309,381,200)</u>

Movements in allowance for diminution in the value of long-term investments in the year were as follows:

	2019 VND	2018 VND
Opening balance	12,109,244,700	8,829,767,297
Allowance (reversed)/made during the year (Note 29(i))	(1,799,863,500)	3,279,477,403
Closing balance	<u>10,309,381,200</u>	<u>12,109,244,700</u>

11. Tangible fixed assets

Year ended 31 December 2019

	Buildings and structures VND	Means of transportation VND	Office equipment and furniture VND	Total VND
Cost				
Opening balance	1,318,354,477	5,498,651,090	8,222,596,472	15,039,602,039
Additions in the year	-	-	2,607,091,880	2,607,091,880
Disposals	-	-	(120,795,000)	(120,795,000)
Closing balance	1,318,354,477	5,498,651,090	10,708,893,352	17,525,898,919
Accumulated depreciation				
Opening balance	1,318,306,418	2,568,419,285	3,845,152,350	7,731,878,053
Charge for the year	48,059	540,416,316	1,714,207,213	2,254,671,588
Disposals	-	-	(120,795,000)	(120,795,000)
Closing balance	1,318,354,477	3,108,835,601	5,438,564,563	9,865,754,641
Net book value				
Opening balance	48,059	2,930,231,805	4,377,444,122	7,307,723,986
Closing balance	-	2,389,815,489	5,270,328,789	7,660,144,278

Year ended 31 December 2018

	Buildings and structures VND	Means of transportation VND	Office equipment and furniture VND	Total VND
Cost				
Opening balance	1,318,354,477	5,498,651,090	6,247,688,015	13,064,693,582
Additions in the year	-	-	2,475,659,784	2,475,659,784
Disposals	-	-	(500,751,327)	(500,751,327)
Closing balance	1,318,354,477	5,498,651,090	8,222,596,472	15,039,602,039
Accumulated depreciation				
Opening balance	1,249,829,833	2,014,150,550	3,173,962,697	6,437,943,080
Charge for the year	68,476,585	554,268,735	1,171,940,980	1,794,686,300
Disposals	-	-	(500,751,327)	(500,751,327)
Closing balance	1,318,306,418	2,568,419,285	3,845,152,350	7,731,878,053
Net book value				
Opening balance	68,524,644	3,484,500,540	3,073,725,318	6,626,750,502
Closing balance	48,059	2,930,231,805	4,377,444,122	7,307,723,986

Included in tangible fixed assets were assets costing VND4,925,030,505 which were fully depreciated as of 31 December 2019 (31/12/2018: VND4,826,374,505), but which are still in use.

12. Intangible fixed assets

Year ended 31 December 2019

	Software VND	Other intangible fixed assets VND	Total VND
Cost			
Opening balance	42,298,955,034	3,995,607,428	46,294,562,462
Additions in the year	2,713,357,900	859,224,988	3,572,582,888
Closing balance	45,012,312,934	4,854,832,416	49,867,145,350
Accumulated amortisation			
Opening balance	5,217,634,636	118,440,351	5,336,074,987
Charge for the year	6,684,898,988	615,579,024	7,300,478,012
Closing balance	11,902,533,624	734,019,375	12,636,552,999
Net book value			
Opening balance	37,081,320,398	3,877,167,077	40,958,487,475
Closing balance	33,109,779,310	4,120,813,041	37,230,592,351

Year ended 31 December 2018

	Software VND	Other intangible fixed assets VND	Total VND
Cost			
Opening balance	5,278,603,312	76,932,000	5,355,535,312
Additions in the year	37,020,351,722	3,918,675,428	40,939,027,150
Closing balance	42,298,955,034	3,995,607,428	46,294,562,462
Accumulated amortisation			
Opening balance	1,595,221,132	4,131,533	1,599,352,665
Charge for the year	3,592,566,737	144,155,585	3,736,722,322
Closing balance	5,187,787,869	148,287,118	5,336,074,987
Net book value			
Opening balance	3,683,382,180	72,800,467	3,756,182,647
Closing balance	37,111,167,165	3,847,320,310	40,958,487,475

Included in tangible fixed assets were assets costing VND875,580,000 which were fully amortised as of 31 December 2019 (31/12/2018: VND875,580,000), but which are still in use.

13. Other assets

	31/12/2019 VND	31/12/2018 VND
Receivables (a)	42,875,177,751	36,550,075,582
Interest and fee receivables (b)	94,051,011,297	34,904,917,354
Other assets (c)	343,580,260,566	213,442,795,728
Allowance for other on-balance sheet assets (d)	(2,791,046,697)	(2,723,298,092)
	<u>477,715,402,917</u>	<u>282,174,490,572</u>

(a) Receivables

	31/12/2019 VND	31/12/2018 VND
Internal receivables		
Receivables from employees	213,891,321	49,453,847
External receivables		
Advances to suppliers on finishing fees for ship CFC 05 (i)	13,832,222,141	13,832,222,141
Deposits for head office rental	5,631,139,125	4,846,503,022
Receivables from VAMC (ii)	4,100,000,000	4,100,000,000
Receivables from Truong An Sea Transport Co., Ltd. (iii)	1,787,504,187	3,457,504,187
Deposits from customers	85,468,812	1,885,468,812
Corporate income tax overpaid (Note 19)	1,550,073,234	1,550,073,234
Input VAT	-	1,429,946,982
Amount waiting reimbursement on subsidized loans	1,064,584,890	1,064,584,890
Receivables from Hai Phong Cement Transport JSC	225,838,473	612,463,276
Dividends receivables from Long Son Phu Joint Stock Company	206,500,000	206,500,000
Advance for card system payments	-	84,172,493
Receivables on consulting fees	86,300,000	86,300,000
Advances for ship operation and repair expenses	44,880,000	44,880,000
Receivables from Ha Tien Transport Joint Stock Company	13,690,549	13,690,549
Deposit placed at security company for trading purpose	20,055,750	3,231,642
Receivables from Nice Construction and Interior Co., Ltd.	2,162,334,910	-
Advances to Hitachi Asia (Viet Nam) Co., Ltd.	1,691,179,500	-
Receivables from payment channels of partners	7,104,907,316	-
Other receivables	3,054,607,543	3,283,080,507
	<u>42,875,177,751</u>	<u>36,550,075,582</u>

- (i) This represents the advance paid by the Company for finishing Ship CFC 05 to the lead contractor, An Dong Joint Stock Company under Economic Contract No. 01/2015/CFC-AD dated 25 September 2015 and related contracts on supply of equipment and services to other sub-contractors. Ship CFC 05 is currently in the finishing process and has not been put into operation.

- (ii) This represents the receivables from VAMC on debt collection related to the sale of the debts to VAMC and receipt of special bonds. The Company recorded these in accordance with guidance in Official Letter No. 8499/NHNN-TCKT dated 14 November 2013 of the SBV; accordingly, the debt collection amount is recognised in receivables from VAMC and deposits from customers (Note 15). These deposits will be returned to the Company on the date that the Company repurchases special bonds at the latest or on maturity of the bonds.
- (iii) This represents the receivables from business cooperation contracts for ships CFC 01 and CFC 02 between the Company and Truong An Sea Transport Co., Ltd. These business cooperation contracts terminated on 1 October 2018. The Company is currently in the process of collecting debts from Truong An Sea Transport Co., Ltd.

(b) **Interest and fee receivables**

	31/12/2019 VND	31/12/2018 VND
Interest receivables from deposits in VND	134,438,359	875,309,590
Interest receivables from deposits in foreign currencies	-	6,269,242
Interest receivables from investment securities	29,878,246,534	27,166,303,552
Interest receivables from loans in VND	49,240,506,677	4,011,928,336
Interest receivables from financial lease	4,114,956	10,745,095
Derivative transactions	10,240,000	42,767,196
Fee receivables	14,783,464,771	2,791,594,343
	94,051,011,297	34,904,917,354

(c) **Other assets**

	31/12/2019 VND	31/12/2018 VND
Foreclosed assets transferred to the CI awaiting for resolution (i)	156,151,365,995	165,719,988,798
In which:		
<i>Foreclosed value</i>	209,877,892,928	209,877,892,928
<i>Finishing expenses</i>	5,233,141,042	4,845,623,753
<i>Depreciation made</i>	(58,959,667,975)	(49,003,527,883)
Prepaid expenses	187,428,894,571	47,722,806,930
In which:		
<i>Tools and instruments (ii)</i>	11,716,494,387	11,358,656,957
<i>Office repair (iii)</i>	7,111,697,689	6,716,040,802
<i>Consumer lending activity (iv)</i>	123,793,320,054	14,241,691,970
<i>Prepaid expenses - management</i>	43,289,200,623	15,373,235,383
<i>Other prepaid expenses</i>	1,518,181,818	33,181,818
	343,580,260,566	213,442,795,728

- (i) These represent collaterals being ships arising from the collection for settlement of customer's debts. For the finished ships awaiting resolution, the Company operated these ships through business cooperation contracts. Income and expenses, including depreciation charges of ships, from business cooperation contracts are shared at a ratio between the Company and other parties that operate the ships and are recognised in other income and other operating expenses, respectively. For the year ended 31 December 2019, the Company recognised depreciation charges for the ships of VND9,956,140,092 (31/12/2018: VND8,457,752,167) (Note 27).

Details of foreclosed assets as at 31 December 2019 were as follows:

Asset	Mortgaging party	Value determined by parties upon foreclosure						
		VND	Value added tax VND	Foreclosure value VND	Finishing expenses VND	Depreciation charge VND	Carrying amount VND	
Ship CFC 01	Huong Thinh Land-Route and Ship Transport JSC	51,682,398,851	5,168,239,885	56,850,638,736	3,496,635,115	(21,436,362,752)	38,910,911,099	
Ship CFC 02	Manh Ha Sea Transport Co., Ltd.	46,159,661,483	4,536,798,818	50,696,460,301	-	(21,959,146,637)	28,737,313,664	
Ship CFC 03	Huong Thuy Joint Stock Company	25,615,679,855	2,527,730,167	28,143,410,022	20,000,000	(15,564,158,586)	12,599,251,436	
Ship CFC 04 (*)	Huong Thuy Joint Stock Company	36,214,198,928	-	36,214,198,928	936,472,729	-	37,150,671,657	
Ship CFC 05 (*)	Tien Thanh Co., Ltd.	34,521,077,219	3,452,107,722	37,973,184,941	780,033,198	-	38,753,218,139	
		194,193,016,336	15,684,876,592	209,877,892,928	5,233,141,042	(58,959,667,975)	156,151,365,995	

Details of foreclosed assets as at 31 December 2018 were as follows:

Asset	Mortgaging party	Value determined by parties upon foreclosure						
		VND	Value added tax VND	Foreclosure value VND	Finishing expenses VND	Depreciation charge VND	Carrying amount VND	
Ship CFC 01	Huong Thinh Land-Route and Ship Transport JSC	51,682,398,851	5,168,239,885	56,850,638,736	3,496,635,115	(17,417,044,736)	42,930,229,115	
Ship CFC 02	Manh Ha Sea Transport Co., Ltd.	46,159,661,483	4,536,798,818	50,696,460,301	-	(18,580,816,385)	32,115,643,916	
Ship CFC 03	Huong Thuy Joint Stock Company	25,615,679,855	2,527,730,167	28,143,410,022	20,000,000	(13,005,666,762)	15,157,743,260	
Ship CFC 04 (*)	Huong Thuy Joint Stock Company	36,214,198,928	-	36,214,198,928	936,472,729	-	37,150,671,657	
Ship CFC 05 (*)	Tien Thanh Co., Ltd.	34,521,077,219	3,452,107,722	37,973,184,941	392,515,909	-	38,365,700,850	
		194,193,016,336	15,684,876,592	209,877,892,928	4,845,623,753	(49,003,527,883)	165,719,988,798	

(*) Ships CFC 04 and CFC 05 are in the finishing process and have not been put into operation.

- (ii) Movements of expenses awaiting amortisation which are tools and instruments during the year were as follows:

	2019 VND	2018 VND
Opening balance	11,358,656,957	1,463,202,792
Incurred during the year	6,121,038,782	12,721,221,764
Amortised in expenses during the year	(5,763,201,352)	(2,825,767,599)
Closing balance	<u>11,716,494,387</u>	<u>11,358,656,957</u>

- (iii) Movements of expenses awaiting amortisation which are repair and renovation expenses for leased office during the year were as follows:

	2019 VND	2018 VND
Opening balance	6,716,040,802	3,338,286,143
Incurred during the year	4,192,688,206	5,544,337,360
Amortised in expenses during the year	(3,797,031,319)	(2,166,582,701)
Closing balance	<u>7,111,697,689</u>	<u>6,716,040,802</u>

- (iv) Movements of expenses awaiting amortisation which are consumer lending expenses during the year were as follows:

	2019 VND	2018 VND
Opening balance	14,241,691,970	-
Incurred during the year	142,287,677,730	15,887,543,549
Amortised in expenses during the year	(32,736,049,646)	(1,645,851,579)
Closing balance	<u>123,793,320,054</u>	<u>14,241,691,970</u>

- (d) Allowance for on-balance sheet assets

	31/12/2019 VND	31/12/2018 VND
Allowance for dividends receivables from Long Son Phu Joint Stock Company	206,500,000	206,500,000
Allowance for receivables on fund arrangement expenses - Thong Nhat Flat Steel Joint Stock Company	2,190,581,135	2,190,581,135
Allowance for receivables on company guarantee fees	67,748,605	-
Allowance for fee receivables from Med-Aid Cong Minh Joint Stock Company	239,916,957	239,916,957
Other allowance	86,300,000	86,300,000
	<u>2,791,046,697</u>	<u>2,723,298,092</u>

Movements of allowance for other on-balance sheet assets during the year were as follows:

	2019 VND	2018 VND
Opening balance	2,723,298,092	2,980,695,490
Allowance made/(reversed) during the year (Note 29)	67,748,605	(257,397,398)
Closing balance	2,791,046,697	2,723,298,092

14. Deposits and borrowings from other credit institutions

	31/12/2019 VND	31/12/2018 VND
Term deposits from other credit institutions in VND	450,000,000,000	200,000,000,000
Borrowings from other credit institutions in VND	362,406,000,000	385,965,290,715
	812,406,000,000	585,965,290,715

Annual interest rates of deposits and borrowings from other CIs at the year-end were as follows:

	31/12/2019	31/12/2018
Term deposits from other credit institutions in VND	4.80% - 6.50%	2.90% - 6.80%
Borrowings from other credit institutions in VND	4.50% - 7.50%	3.50% - 5.00%

15. Deposits from customers

	31/12/2019 VND	31/12/2018 VND
Deposits from VAMC (i)	4,100,000,000	4,100,000,000
Marginal deposits in VND	15,856,618	-
	4,115,856,618	4,100,000,000

- (i) This represents the debt collection related to the sale of the debts to VAMC and receipt of special bonds (Note 13(a)(ii)). The Company recognised in accordance with the Official Letter No. 8499/NHNN-TCKT dated 14 November 2013 of the SBV. Accordingly, the debt collection was recognised in accounts receivable from VAMC and deposits from customers. This amount shall be returned to the Company no later than the period from the day the Company repurchases special bonds to the maturity date of the bonds.

16. Other borrowed and entrusted funds

	31/12/2019 VND	31/12/2018 VND
Other borrowed and entrusted funds in VND	133,278,497,118	427,279,507,337
Other borrowed and entrusted funds in gold and foreign currencies	1,484,432,672	7,479,068,349
	<hr/> 134,762,929,790	<hr/> 434,758,575,686

Annual interest rates of other borrowed and entrusted funds at the year-end were as follows:

	31/12/2019	31/12/2018
Other borrowed and entrusted funds in VND	0.00% - 6.70%	0.00% - 5.70%
Other borrowed and entrusted funds in gold and foreign currencies	0.10%	0.10%

17. Valuable papers issued

	31/12/2019 VND	31/12/2018 VND
Certificates of deposits in VND	1,422,100,000,000	302,000,000,000

Annual interest rates of certificates of deposits at the year-end were as follows:

	31/12/2019	31/12/2018
Certificates of deposits in VND	5.00% - 11.10%	8.50% - 10.71%

18. Other liabilities

	31/12/2019 VND	31/12/2018 VND
Accrued interest and fees payable (i)	85,895,263,958	11,883,020,586
Other liabilities (ii)	60,680,698,238	56,269,545,203
	146,575,962,196	68,152,565,789

(i) Accrued interest and fees payable

	31/12/2019 VND	31/12/2018 VND
Accrued interest payable for deposits	2,850,958,903	824,383,561
Accrued interest payable for valuable papers issued in VND	74,275,547,886	7,349,328,763
Accrued interest payable for other borrowed and entrusted funds	762,428,183	1,197,772,311
Accrued interest payable for borrowings from other CIs	8,006,328,986	2,485,633,339
Accrued interest payable for derivatives	-	25,902,612
	85,895,263,958	11,883,020,586

(ii) Other liabilities:

	31/12/2019 VND	31/12/2018 VND
Internal payables	12,516,883,443	7,958,044,757
In which:		
<i>Payables to employees</i>	10,441,739,804	4,566,233,565
<i>Bonus and welfare fund (i)</i>	2,074,937,061	3,391,604,614
<i>Other payables</i>	206,578	206,578
External payables	48,163,814,795	48,311,500,446
In which:		
<i>Payables to counterparties related to consumer loans (ii)</i>	19,172,794,151	13,514,969,623
<i>Receipt of contributed capital for business cooperation (iii)</i>	12,588,977,485	12,588,977,485
<i>Payables from acquisition of securities held for trading</i>	-	8,165,360,000
<i>Payables to suppliers on finishing fees for Ship CFC 05</i>	2,726,747,936	2,726,747,936
<i>Accrued expenses for docking - Ships CFC 01, 02, 03</i>	-	2,499,962,725
<i>Dividends payable from 2008 to 2014</i>	1,830,383,000	1,830,383,000
<i>Receipt of deposits for bareboat charter - Ships CFC 01, 02, 03</i>	970,000,000	1,510,909,092
<i>Taxes payable (Note 19)</i>	1,006,702,861	721,598,418
<i>Payables on social insurance, health insurance, unemployment insurance and trade union fees</i>	797,065,201	593,824,271
<i>Revenue from guarantee fees awaiting amortisation</i>	12,369,229	43,965,061
<i>Payables - Hi Gio Cloud</i>	2,077,078,465	144,312,278
<i>Others awaiting payment</i>	6,981,696,467	3,970,490,557
	60,680,698,238	56,269,545,203

(i) Movements of bonus and welfare fund during the year were as follows:

	2019 VND	2018 VND
Opening balance	3,391,604,614	1,283,676,500
Appropriation during the year (Note 20)	-	2,695,373,703
Utilisation during the year	(1,316,667,553)	(587,445,589)
Closing balance	2,074,937,061	3,391,604,614

(ii) These represent payables to National Payment Corporation of Vietnam (NAPAS) related to consumer loans granted in the form of borrowing cards via the national bank network within the NAPAS system. Payables are incurred and reconciled on a daily basis between the Company and NAPAS.

(iii) This represents the differences between the value of recovered assets and obligations of principles and interests of debts written off and recovered for customers, namely Manh Ha Sea Transport Co., Ltd., Huong Thuy Joint Stock Company, Huong Thinh Land-Route and Ship Transport JSC and Tien Thanh Co., Ltd (details on write-off and recovery of debts for these customers are presented in Note 13(c)) which are recognised in accordance with Business Cooperation Contracts between the Company and these customers.

19. Taxes and others payable to State Treasury

Movements of taxes payable during the year ended 31 December 2019 were as follows:

	Balance as at	Incurred during the year		Balance as at
	1/1/2019	Incurring	Paid/ Deducted	31/12/2019
	VND	VND	VND	VND
Value added tax (Note 13(a))	(1,429,946,982)	(9,828,022,408)	11,671,839,856	413,870,466
Corporate income tax	(1,550,073,234)	-	-	(1,550,073,234)
Other taxes (Note 18(ii))	721,598,418	11,408,862,060	(11,123,757,617)	1,006,702,861
	(2,258,421,798)	1,580,839,652	548,082,239	(129,499,907)

Movements of taxes payable during the year ended 31 December 2018 were as follows:

	Balance as at	Incurred during the year		Balance as at
	1/1/2018	Incurring	Paid/ Deducted	31/12/2018
	VND	VND	VND	VND
Value added tax	-	703,443,781	(703,443,781)	-
Corporate income tax	(1,210,179,990)	-	(339,893,244)	(1,550,073,234)
Other taxes	1,241,632,292	6,412,054,274	(6,932,088,148)	721,598,418
	31,452,302	7,115,498,055	(7,975,425,173)	(828,474,816)

The Company's tax returns are subject to examination by the tax authorities. Since the application of tax laws and regulations to various types of transactions can be interpreted in a number of different ways, the amounts reported in the financial statements may change at a later date upon final determination by the tax authorities.

20. Capital and reserves

Statement of changes in equity during the year

	Charter capital VND	Share premium VND	Investment and development fund VND	Financial reserve fund VND	Reserve to supplement charter capital VND	(Accumulated loss)/retained profits VND	Total VND
Balance at 1 January 2018	604,921,000,000	45,738,150,000	4,805,153,775	29,491,006,640	13,542,003,320	48,666,401,050	747,163,714,785
Appropriation to equity funds for 2017 in accordance to Resolution of General Meeting of Shareholders 2018	-	-	-	941,231,084	470,615,542	(1,411,846,626)	-
Net loss for the year	-	-	-	-	-	(52,361,994,776)	(52,361,994,776)
Increase in charter capital due to bonus shares issuance	64,060,680,000	(45,738,150,000)	(4,780,526,680)	-	(13,542,003,320)	-	-
Appropriation to bonus and welfare fund for employees and bonus fund for Board of Management for 2017	-	-	-	-	-	(2,695,373,703)	(2,695,373,703)
Balance at 31 December 2018	668,981,680,000	-	24,627,095	30,432,237,724	470,615,542	(7,802,814,055)	692,106,346,306
Net profit for the year	-	-	-	-	-	14,427,284,207	14,427,284,207
Increase in charter capital from public offering (*)	18,890,460,000	-	-	-	-	-	18,890,460,000
Balance at 31 December 2019	687,872,140,000	-	24,627,095	30,432,237,724	470,615,542	6,624,470,152	725,424,090,513

Details of charter capital of the Company were as follows:

	31/12/2019		31/12/2018	
	Number of shares	VND	Number of shares	VND
Charter capital	68,787,214	687,872,140,000	66,898,168	668,981,680,000

Details of shares of the Company were as follows:

	31/12/2019	31/12/2018
Shares registered for issuance	68,787,214	66,898,168
Shares sold to the public	68,787,214	66,898,168
- Ordinary shares	68,787,214	66,898,168
Shares in circulation	68,787,214	66,898,168
- Ordinary shares	68,787,214	66,898,168
Par value of shares in circulation (VND)	10,000	10,000

- (*) In accordance with Report No. 318/2019/VietCredit - BC dated 25 May 2019 by the General Meeting of Shareholders, the Company increased its charter capital in cash from VND668,981,680,000 to VND687,872,140,000 through issuance of another 1,889,046 shares.

21. Interest income and similar income

	2019 VND	2018 VND
Interest income from deposits	14,519,892,200	10,273,602,588
Interest income from loans to customers	393,321,413,958	40,605,007,830
Interest income from trading, investments in securities	11,979,832,844	45,522,894,427
Fees from guarantee and other income	123,645,903	1,799,606,117
Income from finance leases	484,237,772	879,064,506
	<u>420,429,022,677</u>	<u>99,080,175,468</u>

22. Interest expenses and similar expenses

	2019 VND	2018 VND
Interest expenses from deposits	10,868,630,135	2,335,629,558
Interest expenses from loans	26,889,475,842	23,485,574,360
Interest expenses from valuable paper issued	97,504,380,770	9,383,424,654
Other interest expenses	49,022,578	280,152,039
	<u>135,311,509,325</u>	<u>35,484,780,611</u>

23. Net fee and commission income/(expenses)

	2019 VND	2018 VND
Fee and commission income		
Trustee and agency services	12,688,864	106,848,794
Insurance business and services	21,269,418	-
Consulting services	599,563,799	335,084,513
Others	87,964,251,826	-
	<u>88,597,773,907</u>	<u>441,933,307</u>
Fee and commission expenses		
Settlement and agency services	(7,484,337,280)	(1,211,979,373)
Consulting services	(301,470,500)	(499,090,910)
Brokerage commission	(9,272,718,757)	-
Other expenses	(2,809,599,563)	(212,626,263)
	<u>(19,868,126,100)</u>	<u>(1,923,696,546)</u>
	<u>68,729,647,807</u>	<u>(1,481,763,239)</u>

24. Net gain/(loss) from trading of foreign currencies

	2019 VND	2018 VND
Gain from trading of foreign currencies		
Gain from spot foreign exchange	724,258,583	3,393,562,143
Gain from currency derivatives	1,436,844,468	3,666,617,496
	<hr/> 2,161,103,051	<hr/> 7,060,179,639
Loss from trading of foreign currencies		
Loss from spot foreign exchange	(152,220,727)	(6,624,925,078)
Loss from currency derivatives	(733,644,003)	(1,957,009,527)
	<hr/> (885,864,730)	<hr/> (8,581,934,605)
Net gain/(loss) from trading of foreign currencies	<hr/> 1,275,238,321	<hr/> (1,521,754,966)

25. Net loss from Securities held for trading

	2019 VND	2018 VND
Gain from securities held for trading	-	45,619,200
Loss from securities held for trading	(7,527,976,378)	(612,034,293)
Net loss from securities held for trading	<hr/> (7,527,976,378)	<hr/> (566,415,093)

26. Net (loss)/gain from investment securities

	2019 VND	2018 VND
Gain from investment securities	610,660,481	3,150,734,903
Loss from investment securities	(1,201,036,611)	(110,803,800)
Net (loss)/gain from investment securities	<hr/> (590,376,130)	<hr/> 3,039,931,103

27. Net loss from other activities

	2019 VND	2018 VND
Income from other activities		
Income from transfer of shares	34,583,772	177,090,909
Gains from debts written off	492,000,000	-
Gains from disposals of assets	1,818,182	37,737,792
Income from ship for cooperation in ship debt collection	5,114,508,181	2,495,547,167
Other income	185,878,573	588,046,643
	<u>5,828,788,708</u>	<u>3,298,422,511</u>
Expenses for other activities		
Expenses for cooperation in ship debt collection	(10,736,645,131)	(10,869,176,661)
In which:		
<i>Depreciation charges (Note 13(c))</i>	(9,956,140,092)	(8,457,752,167)
Other expenses	(3,928,212,757)	(199,671,032)
	<u>(14,664,857,888)</u>	<u>(11,068,847,693)</u>
Net loss from other activities	<u>(8,836,069,180)</u>	<u>(7,770,425,182)</u>

28. Income from capital contribution, share purchases

	2019 VND	2018 VND
Gain from sale of contributed capital and other long-term investments	-	26,400,000,000

29. Operating expenses

	2019 VND	2018 VND
Staff costs	112,566,238,789	65,574,614,817
In which:		
<i>Salary, wages and allowances</i>	92,259,419,287	55,294,468,271
<i>Salary based expenses</i>	10,931,966,753	8,019,599,721
<i>Other staff expenses</i>	9,374,852,749	2,260,546,825
Depreciation charges	9,555,149,600	5,531,408,622
Other expenses (i)	119,291,584,968	56,034,000,916
	<u>241,412,973,357</u>	<u>127,140,024,355</u>

(i) Other expenses comprise:

	2019 VND	2018 VND
Tax, duties and fees	11,937,760,015	5,235,751,433
Asset repair and maintenance costs (*)	6,592,954,130	3,719,457,622
Tools and supplies	13,685,760,029	3,582,940,673
Expenses on assets insurance	63,839,056	62,168,508
Expenses on assets rental (**)	19,835,230,380	13,184,290,690
Office supplies, petrol and oil	2,662,807,177	780,939,064
Post and telecommunication charges	19,870,892,085	5,501,109,132
Entertainment, refreshment	6,999,223,676	4,114,864,786
Per diem	9,359,746,482	3,379,431,299
Publication, marketing and promotion expenses	16,228,657,533	6,179,896,650
Training/coaching expenses	1,354,477,749	1,328,989,371
Allowance (reversed)/made for long-term investments (Note 10)	(1,799,863,500)	3,279,477,403
Allowance made/(reversed) for other on-balance sheet assets (Note 13(d))	67,748,605	(257,397,398)
Expenses for science and technology research and application, innovations	3,191,236,682	-
Other expenses	9,241,114,869	5,942,081,683
	<u>119,291,584,968</u>	<u>56,034,000,916</u>

(*) These include expenses for repair and renovation of the Head Office, branches and networks of transaction points to serve the consumer finance activity and system maintenance expenses not qualified as fixed assets.

(**) These include office rental for the Head Office, branches and networks of transaction points to serve the consumer finance activities.

30. Allowance and provision expenses

	Note	2019 VND	2018 VND
Provision of specific allowance for loans to customers	8	68,172,043,715	3,363,843,524
Provision/(reversal) of general allowance for loans to customers	8	10,428,684,641	(2,016,905,623)
Reversal of allowance for unlisted corporate bonds	9	(30,000,000)	(30,000,000)
Provision of allowance for special bonds issued by VAMC	9	3,756,991,872	5,600,000,000
		<u>82,327,720,228</u>	<u>6,916,937,901</u>

31. Income tax

(a) Recognised in the statement of income

	2019 VND	2018 VND
Current year	-	-

(b) Reconciliation of effective tax rate

	2019 VND	2018 VND
Accounting profit/(loss) before tax	14,427,284,207	(52,361,994,776)
Tax at the Company's tax rate	2,885,456,841	(10,472,398,955)
Non-deductible expenses	524,276,759	141,759,668
	3,409,733,600	(10,330,639,287)
Utilisation of accumulated loss/unrecognised deferred tax assets	(3,409,733,600)	10,330,639,287
	-	-

(c) Unrecognised deferred tax assets

Deferred tax assets have not been recognised in respect of the following items:

	31/12/2019		31/12/2018	
	Temporary difference VND	Tax value VND	Temporary difference VND	Tax value VND
Tax losses	34,604,528,435	6,920,905,687	51,653,196,437	10,330,639,287

The tax losses expire in 2023.

Deferred tax assets have not been recognised in respect of these items because it is not probable that future taxable profit will be available against which the Company can utilise the benefits therefrom.

(d) Applicable tax rate

The usual tax rate applicable to the Company is 20%.

32. Earnings/(loss) per share

The calculation of basic earnings/(loss) per share for the year ended 31 December 2019 was based on the Company's net gain/(loss) of VND14,427,284,207 VND less bonus and welfare fund and welfare fund for Board of Management (year ended 31 December 2018: net loss of VND52,361,994,776) and a weighted average number of ordinary shares outstanding of 67,990,192 (year ended 31 December 2018: 66,898,168 shares), calculated as follows:

(i) Profit/(loss) used for calculation of basic earnings per share

	2019 VND	2018 VND
Net profit/(loss) attributable to ordinary share holders	14,427,284,207	(52,361,994,776)
Appropriation to bonus and welfare fund and welfare fund for Board of Management (*)	(3,500,000,000)	(800,000,001)
Profit/(loss) attributable to the ordinary shareholders during the year	10,927,284,207	(53,161,994,777)

(*) Bonus and welfare fund for the year of 2019 are estimated by the Company's management, based on the Company's business situation for the year 2019.

(ii) Weighted average number of ordinary shares

	2019	2018
Issued ordinary shares at the beginning of the year	66,898,168	60,492,100
Effect of ordinary shares issued during the year	1,092,024	6,406,068
Weighted average number of ordinary shares for the year	67,990,192	66,898,168

(iii) Basic earnings/(loss) per share

	2019 VND	2018 VND
Basic earnings/(loss) per share	161	(795)

(iv) Diluted earnings/(loss) per share

Since the Company did not have potential diluted share at 31 December 2019 and 2018, the requirement to present diluted earnings per share is not applicable.

33. Cash and cash equivalents

	31/12/2019 VND	31/12/2018 VND
Balances with the SBV (Note 4)	350,908,227	3,922,897
Demand deposits with other CIs (Note 5)	55,556,328,174	78,300,875,303
Deposits with other CIs with original term not exceeding 3 months (Note 5)	140,000,000,000	332,675,000,000
	195,907,236,401	410,979,798,200

34. Employees' benefits

	2019 VND	2018 VND
Total number of employees as at 31 December (person)	1,465	983
Average number of employees during the year (person)	1,312	546
Employees' income during the year (VND)	92,259,419,287	55,294,468,271
Average monthly income (VND)	5,859,973	8,439,326

35. Commitments and contingencies

In normal course of business, the Company uses financial instruments which are related to off-balance sheet items. These financial instruments mainly comprise irrevocable loan commitments and financial guarantees. These instruments involve elements of credit risk for the Company apart from those recognised in the balance sheet. Financial guarantees are conditional commitments issued by the Company to guarantee the performance of the Company's customer to a third party related to guarantee for borrowings, guarantee for settlement, contract performance guarantee and bid guarantee. The credit risk associated with issuing guarantees is basically the same with risk associated with loans to customers.

Details on contingent liabilities and off-balance sheet commitments at the year-end were as follows:

	31/12/2019 VND	31/12/2018 VND
Foreign exchange commitments	-	192,444,225,000
<i>Swap commitments</i>	-	189,135,000,000
<i>Foreign currency sale commitments</i>	-	3,309,225,000
Irrevocable loan commitments	773,145,845,856	54,855,634,674
Other guarantees	3,419,000,000	46,219,000,000
Other commitments	70,000,000,000	103,485,000,000
	846,564,845,856	397,003,859,674

36. Significant transactions and balances with related parties

Significant balances with related parties as at 31 December 2019 were as follows:

Related party	Transactions	31/12/2019 Assets/ (liabilities) VND	31/12/2018 Assets/ (liabilities) VND
Major shareholder	Interests payable for entrusted fund management and entrusted cash flow management	(370,684,931)	-
	Entrusted fund management and entrusted cash flow management	(41,027,407,462)	(162,892,364,306)
Subsidiary of major shareholder	Receivables on ship operation	225,838,473	612,463,276
	Payables on ship operation	(72,907,472)	(72,907,472)
	Entrusted fund management and entrusted cash flow management	(37,301,290,303)	(227,741,633,497)
	Fees receivable for cash flow management and entrusted loans	5,828	328,318
	Interests payable for entrusted fund management and entrusted cash flow management	(345,963,655)	(586,940,172)
Share capital contributing entities	Investment	14,509,062,700	14,509,062,700
	Receivables on fund arrangement fees	2,190,581,135	2,190,581,135
	Fees receivable for cash flow management and entrusted loans	5,500,387	5,501,493
	Receivables on consulting and guarantee fees	239,916,957	239,916,957
	Entrusted fund management and entrusted cash flow management	(4,131,882)	(6,171,826)
	Interests payable for entrusted fund management and entrusted cash flow management	(201,484)	(212,232)

Significant transactions as at 31 December 2019 with related parties were as follows:

Related party	Transactions	31/12/2019 Income/ (expenses) VND	31/12/2018 Income/ (expenses) VND
Board of Directors, Board of Management, Supervisory Board	Salary, remuneration and bonus	(10,640,711,324)	(12,811,155,992)
Major shareholder	Interest expenses for entrusted fund management and entrusted cash flow management	(3,123,287,205)	(681,837,530)
	Income from fees for entrusted fund management and entrusted cash flow management	10,899,381	-
	Fees for entrusted fund management	-	74,990,259
Subsidiary of major shareholders	Interests on ordinary loans	-	3,100,349,406
	Income from fees for entrusted fund management and entrusted cash flow management	2,502,028	375,305,143
	Interest expenses for entrusted fund management and entrusted cash flow management	(4,209,542,144)	(14,420,406,460)
	Income from consulting fees	599,662,326	333,861,275
	Interest expenses from valuable paper issued	(428,493,151)	(426,164,384)
Share capital contributing entities	Income from consulting and guarantee fees	-	23,548,429
	Income from fees for entrusted fund management and entrusted cash flow management	28,241	10,178
	Interest expenses for entrusted fund management and entrusted cash flow management	(284,050)	(92,421)
	Other expenses	-	(32,204)

37. Concentration of assets, liabilities and off-balance sheet commitments by geographical segments

As at 31 December 2019

	Total outstanding loans - gross VND	Deposits and loans to the SBV and other CIs - gross VND	Deposits and borrowings from other CIs and customers VND	Trading and investment in securities - gross VND	Derivative financial instruments Assets/(liabilities) VND	Commitments and guarantees VND
Domestic	1,860,112,759,293	195,907,236,401	816,521,856,618	730,970,638,851	-	846,564,845,856

As at 31 December 2018

	Total outstanding loans - gross VND	Deposits and loans to the SBV and other CIs - gross VND	Deposits and borrowings from other CIs and customers VND	Trading and investment in securities - gross VND	Derivative financial instruments Assets/(liabilities) VND	Commitments and guarantees VND
Domestic	458,669,889,860	410,979,798,200	590,065,290,715	904,519,951,764	1,127,763,000	397,003,859,674

38. Credit risk

Credit risk is the possibility of losses in the operation of credit institutions when their clients do not or cannot fulfil their obligations as committed. The Company has established a credit quality review process to provide early identification of changes in financial position, repayment capacity of counterparties based on qualitative and quantitative factors. Counterparty limits are established using a credit risk classification system, which assigns each counterparty a risk rating. Risk ratings are subject to regular revision.

The maximum risk rating is exclusive of collaterals or credit risk mitigation measures.

The table below presents the worst case with the maximum level of loss of the Company, exclusive of collaterals held or credit risk mitigation measures.

The assets that are neither past due nor impaired include Group 1 debts in accordance with Circular 02 and Circular 09; securities receivables and other assets that are not past due and require no allowance in accordance with Circular 48. The Company assesses that it is able to fully and promptly recover these financial assets in the future.

The assets that are overdue but not impaired is due to the fact that the Company is holding sufficient collaterals to compensate potential credit losses in accordance with relevant regulations of the State Bank of Vietnam.

The Company is currently holding collaterals in the form of real estate, movable assets, valuable papers and others for the above financial assets. The Company has not been able to determine the fair value of such assets due to the lack of specific guidance and necessary market information.

The maximum risk exposure for each group of assets which is equal to the carrying value (excluding allowance) of that group of assets in the balance sheet is presented as follows:

As at 31 December 2019	Neither past due nor impaired VND	Overdue but not impaired VND	Overdue and allowance already provided VND	Total VND
Balances with the SBV	350,908,227	-	-	350,908,227
Deposits with and loans to other CIs	195,556,328,174	-	-	195,556,328,174
Loans to customers	1,727,507,364,123	1,330,650,000	131,274,745,170	1,860,112,759,293
Available-for-sale investment securities	445,768,917,921	-	-	445,768,917,921
Held-to-maturity investment securities	285,201,720,930	-	-	285,201,720,930
Other financial assets	117,339,241,966	-	2,861,239,746	120,200,481,712
	2,771,724,481,341	1,330,650,000	134,135,984,916	2,907,191,116,257
As at 31 December 2018				
Balances with the SBV	3,922,897	-	-	3,922,897
Deposits with and loans to other CIs	410,975,875,303	-	-	410,975,875,303
Securities held for trading	287,140,657,700	-	-	287,140,657,700
Loans to customers	453,361,755,846	-	5,308,134,014	458,669,889,860
Held-to-maturity investment securities	617,379,294,064	-	-	617,379,294,064
Other financial assets	50,676,361,257	-	2,723,298,092	53,399,659,349
	1,819,537,867,067	-	8,031,432,106	1,827,569,299,173

39. Liquidity risk

Liquidity risk is the risk where the Company has difficulty in meeting its payment obligations. Liquidity risk occurs when the Company might be unable to meet its payment obligations when they fall due under both normal and stress circumstances. To limit this risk, the Company has arranged for diversified funding sources in addition to its core deposit base, and adopted a policy of managing assets with liquidity in mind and monitoring future cash flows and liquidity on a daily basis. The Company has also assessed the expected cash flows and the availability of current collaterals if additional funding is required.

The maturity term of assets and liabilities represents the remaining period from the reporting date to the maturity date agreed in the contracts or in the terms and conditions of issuance.

The following assumptions and conditions have been adopted in the analysis of the Company's maturity relating to its assets and liabilities:

- Balance with the State Bank of Vietnam is classified as current deposits including the required reserve, which is determined upon the composition and maturity of the Company's customer deposits.
- The maturity term of investment securities and Securities held for trading is based on the maturity date of each type of securities.
- The maturity term of deposits with and loans to other CIs and loans to customers is based on the contractual maturity date. The actual settlement date sometimes varies contractual maturity date when the contract is extended.
- The maturity term of other long-term investments is considered to be more than one year as these investments have indefinite maturity.
- The maturity terms of deposits and borrowings from other CIs and deposits from customers are determined based on the nature of these amounts or their contractual maturity dates. Transactions on current deposit accounts from other CIs and customers are made upon customer's request and therefore are classified as current. The maturity terms of loans and term deposits are determined based on their contractual maturity dates. In reality, these may be revolved and therefore maintained for a longer period than their initial maturity term.

The maturity terms of fixed assets are determined based on their remaining useful life.

As at 31 December 2019	Overdue			Not past due			Total VND
	Overdue more than 3 months VND	Overdue less than 3 months VND	Up to 1 month VND	From over 1 to 3 months VND	From over 3 to 12 months VND	From over 1 to 5 years VND	
Assets							
Balances with the SBV	-	-	350,908,227	-	-	-	350,908,227
Deposits with and loans to other CIs - gross	-	-	195,556,328,174	-	-	-	195,556,328,174
Securities held for trading	17,497,494,168	114,828,218,174	4,137,287,999	47,588,443,100	15,766,993,566	1,655,542,776,474	1,860,112,759,293
Loans to customers - gross	-	-	-	4,000,000,000	189,590,280,200	537,380,358,651	730,970,638,851
Investment securities - gross	-	-	-	-	-	-	-
Long-term investments - gross	-	-	-	-	-	-	14,509,062,700
Fixed assets - net	-	-	91,904,375	33,650,096	227,985,539	6,739,887,403	37,797,309,216
Other assets	2,861,239,746	-	9,165,342,674	62,634,984,010	35,792,714,101	365,949,049,279	4,103,119,804
	20,358,733,914	114,828,218,174	209,301,771,449	114,257,077,206	241,377,973,406	2,565,612,071,807	3,326,896,883,488
Liabilities							
Deposits and borrowings from other CIs	-	-	300,000,000,000	512,406,000,000	-	-	812,406,000,000
Deposits from customers	-	-	-	-	-	-	4,115,856,618
Other borrowed and entrusted funds	-	-	57,789,611,087	20,558,492,175	-	56,414,826,528	134,762,929,790
Valuable papers issued	-	-	196,000,000,000	370,000,000,000	654,700,000,000	201,400,000,000	1,422,100,000,000
Other liabilities	-	-	20,554,675,344	14,631,738,695	92,298,803,578	17,253,461,579	1,837,283,000
	-	-	574,344,286,431	917,596,230,870	746,998,803,578	275,068,288,107	2,519,960,748,604
Net liquidity gap	20,358,733,914	114,828,218,174	(365,042,514,982)	(803,339,153,664)	(505,620,830,172)	2,290,543,783,700	806,936,134,884

As at 31 December 2018	Overdue		Not past due			Total VND
	Overdue more than 3 months VND	Overdue less than 3 months VND	Up to 1 month VND	From over 1 to 3 months VND	From over 3 to 12 months VND	
Assets						
Balances with the SBV	-	-	3,922,897	-	-	3,922,897
Deposits with and loans to other CIs - gross	-	-	410,975,875,303	-	-	410,975,875,303
Securities held for trading	-	-	-	-	287,140,657,700	287,140,657,700
Derivatives and other financial assets	-	-	1,127,763,000	-	-	1,127,763,000
Loans to customers - gross	2,990,325,188	2,317,808,826	35,720,117,705	233,285,031,478	76,536,905,715	107,819,700,948
Investment securities - gross	-	-	49,931,486,693	-	49,999,987,492	276,201,720,930
Long-term investments - gross	-	-	-	-	-	14,509,062,700
Fixed assets - net	-	-	3,717,921,234	160,681,042	2,025,941,830	22,585,090,418
Other assets	2,723,298,092	-	1,509,560,000	854,647,074	34,008,061,316	245,802,222,182
	5,713,623,280	2,317,808,826	502,986,646,832	234,300,359,594	449,711,554,053	652,408,734,478
						275,531,738,586
						2,122,970,465,649
Liabilities						
Deposits and borrowings from other CIs	-	-	253,228,568,493	282,736,722,222	50,000,000,000	585,965,290,715
Deposits from customers	-	-	-	-	-	4,100,000,000
Other borrowed and entrusted funds	-	-	92,888,567,613	89,085,028,015	210,000,000,000	434,758,575,686
Valuable papers issued	-	-	-	-	102,000,000,000	302,000,000,000
Other liabilities	-	-	4,724,165,739	5,381,646,652	53,749,507,673	68,152,565,789
	-	-	350,841,301,845	377,203,396,889	415,749,507,673	204,297,245,725
						46,884,980,058
						1,394,976,432,190
Net liquidity gap	5,713,623,280	2,317,808,826	152,145,344,987	(142,903,037,295)	33,962,046,380	448,111,488,753
						228,646,758,528
						727,994,033,459

40. Market risks

(a) Interest rate risk

Analysis of assets and liabilities by effective interest rate repricing period

The repricing period of effective interest rate is the remaining period from the reporting date to the nearest repricing date of interest rate applicable to assets and resources.

The following assumptions and conditions have been adopted in analysis of effective interest rate repricing period of the Company's assets and liabilities:

- Cash on hand, gold, silver and gemstones; long-term equity investments and other assets (including fixed assets, investment property and other assets) which are classified as non-interest bearing items;
- Balances with the SBV are classified as current accounts. Therefore, the effective interest rate repricing period is classified as up to one month;
- The effective interest rate repricing period of deposits with and loans to other CIs; loans to customers; amounts due to the Government and SBV; Deposits and borrowings from other CIs; and deposits from customers is determined as follows:
 - ✓ Items with fixed interest rate during the contractual term: The effective interest rate repricing period is based on the actual maturity date subsequent to the reporting date;
 - ✓ Items with floating interest rate: The effective interest rate repricing period is based on the latest repricing period subsequent to the reporting date.
- The effective interest rate repricing period of other borrowed and entrusted funds is designated as less than one month;
- The effective interest rate repricing period of other liabilities is designated as 1 to 3 months. In reality, these items may have different interest rate repricing periods.

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Level 17, MIPEC Tower, No. 229 Tay Son, Dong Da District, Hanoi
Notes to the financial statements for the year ended 31 December 2019 (continued)

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As at 31 December 2019	Overdue VND	Free of interest VND	Up to 1 month VND	From 1 to 3 months VND	From over 3 months to 6 months VND	From 6 to 12 months VND	From over 1 year to 5 years VND	Over 5 years VND	Total VND
Assets									
Balances with the SBV	-	-	350,908,227	-	-	-	-	-	350,908,227
Deposits with and loans to other CIs - gross	-	-	195,556,328,174	-	-	-	-	-	195,556,328,174
Loans to customers - gross	132,325,712,342	-	1,727,787,046,951	-	-	-	-	-	1,860,112,759,293
Investment securities - gross	-	241,001,720,930	-	4,000,000,000	-	109,590,280,200	376,378,637,721	-	730,970,638,851
Long-term investments - gross	-	14,509,062,700	-	-	-	-	-	-	14,509,062,700
Fixed assets - net	-	44,890,736,629	-	-	-	-	-	-	44,890,736,629
Other assets	2,861,239,746	477,645,209,868	-	-	-	-	-	-	480,506,449,614
	135,186,952,088	778,046,730,127	1,923,694,283,352	4,000,000,000	-	109,590,280,200	376,378,637,721	-	3,326,896,883,488
Liabilities									
Deposits and borrowings from other CIs	-	-	300,000,000,000	512,406,000,000	-	-	-	-	812,406,000,000
Deposits from customers	-	4,115,856,618	-	-	-	-	-	-	4,115,856,618
Other borrowed and entrusted funds	-	56,414,826,528	57,789,611,087	20,558,492,175	-	-	-	-	134,762,929,790
Valuable papers issued	-	-	196,000,000,000	370,000,000,000	209,700,000,000	445,000,000,000	201,400,000,000	-	1,422,100,000,000
Other liabilities	-	146,575,962,196	-	-	-	-	-	-	146,575,962,196
	-	207,106,645,342	553,789,611,087	902,964,492,175	209,700,000,000	445,000,000,000	201,400,000,000	-	2,519,960,748,604
Interest sensitivity gap on balance sheet	135,186,952,088	570,940,084,785	1,369,904,672,265	(898,964,492,175)	(209,700,000,000)	(335,409,719,800)	174,978,637,721	-	806,936,134,884

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Level 17, MIPEC Tower, No. 229 Tay Son, Dong Da District, Hanoi
Notes to the financial statements for the year ended 31 December 2019 (continued)

Form B05/ICTD
(Issued under Circular No. 49/2014-TT-NHNN dated 31 December 2014 of the Governor of the State Bank of Vietnam)

As at 31 December 2018	Overdue VND	Free of interest VND	Up to 1 month VND	From 1 to 3 months VND	From above 3 months to 6 months VND	From 6 to 12 months VND	From above 1 year to 5 years VND	Over 5 years VND	Total VND
Assets									
Balances with the SBV	-	-	3,922,897	-	-	-	-	-	3,922,897
Deposits with and loans to other CIs - gross	-	-	410,975,875,303	-	-	-	-	-	410,975,875,303
Securities held for trading - gross	-	-	287,140,657,700	-	-	-	-	-	287,140,657,700
Derivatives and other financial assets	-	1,127,763,000	-	-	-	-	-	-	1,127,763,000
Loans to customers - gross	5,308,134,014	-	453,361,755,846	-	-	-	-	-	458,669,889,860
Investment securities - gross	-	228,001,720,930	49,931,486,693	-	-	49,999,987,492	48,200,000,000	241,246,098,949	617,379,294,064
Long-term investments - gross	-	14,509,062,700	-	-	-	-	-	-	14,509,062,700
Fixed assets - net	-	48,266,211,461	-	-	-	-	-	-	48,266,211,461
Other assets	2,723,298,092	282,174,490,572	-	-	-	-	-	-	284,897,788,664
	8,031,432,106	574,079,248,663	1,201,413,698,439	-	-	49,999,987,492	48,200,000,000	241,246,098,949	2,122,970,465,649
Liabilities									
Deposits and borrowings from other CIs	-	-	253,228,568,493	282,736,722,222	50,000,000,000	-	-	-	585,965,290,715
Deposits from customers	-	4,100,000,000	-	-	-	-	-	-	4,100,000,000
Other borrowed and entrusted funds	-	42,784,980,058	92,888,567,613	-	89,085,028,015	210,000,000,000	-	-	434,758,575,686
Valuable papers issued	-	-	-	-	57,000,000,000	45,000,000,000	200,000,000,000	-	302,000,000,000
Other liabilities	-	68,152,565,789	-	-	-	-	-	-	68,152,565,789
	-	115,037,545,847	346,117,136,106	282,736,722,222	196,085,028,015	255,000,000,000	200,000,000,000	-	1,394,976,432,190
Interest sensitivity gap on balance sheet	8,031,432,106	459,041,702,816	855,296,562,333	(282,736,722,222)	(196,085,028,015)	(205,000,012,508)	(151,800,000,000)	241,246,098,949	727,994,033,459

Interest rate sensitivity analysis

The Company has not conducted any analysis of interest rate sensitivity for the year ended 31 December 2019 and 2018 due to the lack of conditions for database and input information.

(b) Currency risk

Currency risk is the risk that the value of a financial instrument fluctuates due to changes in foreign exchange rates.

The Company was incorporated and operates in Vietnam, with VND as its reporting currency. The principal currency for the Company's transactions is VND. During the year, exchange rate between VND and USD fluctuated significantly; however, the Company's loans to customers were primarily in VND and partially in USD. The Company has established a system of limits to manage currency positions. Currency positions are monitored on a daily basis and hedging strategies are used to ensure currency positions are maintained within established limits.

The classification of assets and liabilities by currency translated into VND as at 31 December 2019 and 31 December 2018 is as follows:

As at 31 December 2019 (VND)	VND	USD	EUR	CHF	JPY	Total
Assets						
Balances with the SBV	350,908,227	-	-	-	-	350,908,227
Deposits with and loans to other CIs	193,323,671,107	2,181,046,290	28,031,709	11,251,081	12,327,987	195,556,328,174
Loans to customers - gross	1,860,112,759,293	-	-	-	-	1,860,112,759,293
Investment securities - gross	730,970,638,851	-	-	-	-	730,970,638,851
Long-term investments	14,509,062,700	-	-	-	-	14,509,062,700
Fixed assets - net	44,890,736,629	-	-	-	-	44,890,736,629
Other assets	480,506,449,614	-	-	-	-	480,506,449,614
Total assets	3,324,664,226,421	2,181,046,290	28,031,709	11,251,081	12,327,987	3,326,896,883,488
Liabilities						
Deposits and borrowings from other CIs	812,406,000,000	-	-	-	-	812,406,000,000
Deposits from customers	4,115,856,618	-	-	-	-	4,115,856,618
Other borrowed and entrusted funds	133,278,497,118	1,480,849,781	3,582,891	-	-	134,762,929,790
Valuable papers issued	1,422,100,000,000	-	-	-	-	1,422,100,000,000
Other liabilities	146,574,604,997	-	1,357,199	-	-	146,575,962,196
Total liabilities	2,518,474,958,733	1,480,849,781	4,940,090	-	-	2,519,960,748,604
FX position on balance sheet	806,189,267,688	700,196,509	23,091,619	11,251,081	12,327,987	806,936,134,884

As at 31 December 2018 (VND)	VND	USD	EUR	CHF	JPY	Total
Assets						
Balances with the SBV	3,922,897	-	-	-	-	3,922,897
Deposits with and loans to other CIs	388,849,052,238	22,043,652,728	59,315,120	11,429,920	12,425,297	410,975,875,303
Securities held for trading - gross	287,140,657,700	-	-	-	-	287,140,657,700
Derivatives and other financial assets	1,127,763,000	-	-	-	-	1,127,763,000
Loans to customers - gross	458,669,889,860	-	-	-	-	458,669,889,860
Investment securities - gross	617,379,294,064	-	-	-	-	617,379,294,064
Long-term investments	2,399,818,000	-	-	-	-	2,399,818,000
Fixed assets - net	48,266,211,461	-	-	-	-	48,266,211,461
Other assets	284,891,519,422	6,269,242	-	-	-	284,897,788,664
Total assets	2,088,728,128,642	22,049,921,970	59,315,120	11,429,920	12,425,297	2,110,861,220,949
Liabilities						
Deposits and borrowings from other CIs	585,965,290,715	-	-	-	-	585,965,290,715
Deposits from customers	4,100,000,000	-	-	-	-	4,100,000,000
Other borrowed and entrusted funds	427,279,507,336	7,473,001,249	6,067,101	-	-	434,758,575,686
Valuable papers issued	302,000,000,000	-	-	-	-	302,000,000,000
Other liabilities	68,151,179,091	-	1,386,698	-	-	68,152,565,789
Total liabilities	1,387,495,977,142	7,473,001,249	7,453,799	-	-	1,394,976,432,190
FX position on balance sheet	701,232,151,500	14,576,920,721	51,861,321	11,429,920	12,425,297	715,884,788,759

Sensitivity of foreign exchange rate

The table below provides the effects on profit or loss and owner's equity for the year ended 31 December 2019 and 2018 of the Company (with the assumption that all other variables, interest rates, remain constant) when VND weakened by 1% against USD.

Currency	Effect on profit or loss VND million	Effect on owner's equity VND million
Year ended 31 December 2019		
USD	7,001,965	5,601,572
Year ended 31 December 2018		
USD	145,769,207	116,615,366

41. Fair value disclosure

As Circular No. 210/2009/TT-BTC of the Ministry of Finance dated 6 November 2009 ("Circular 210") only regulates the presentation and disclosure of financial instruments, the following terms stated in Note 3(ff) are adopted for Note 41 to the financial statements. Assets and liabilities of the Company are recognised in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System applicable to credit institutions issued by the SBV and the relevant statutory requirements applicable to financial reporting

Financial assets

Under Circular 210, the Company's financial assets include cash on hand, gold, silver and gemstones, deposits with the SBV and other CIs, Securities held for trading, loans to other credit institutions, loans to customers, investment securities and derivative instruments. For disclosures in the financial statements, financial assets within the scope of Circular 210 are classified in accordance with accounting policies stated in Note 3(ff)(i).

Financial liabilities

According to Circular 210, the Company's financial liabilities include amounts due to the Government and the SBV, deposits and borrowings from other CIs, deposits from customers, derivatives and other financial liabilities, valuable papers issued, other borrowed and entrusted funds and other financial liabilities. For disclosures in the financial statements, financial liabilities within the scope of Circular 210 are classified in accordance with accounting policies stated in Note 3(ff)(ii).

The following table presents the carrying amounts and fair values of the Company's assets and liabilities as at 31 December 2019 and 31 December 2018:

	Carrying amount					Fair value VND		
	As at 31 December 2019 (VND)	Carried at fair value through profit and loss VND	Held-to- maturity VND	Loans and receivables VND	Available-for- sale VND		Measured at amortised cost VND	Total carrying amount VND
Financial assets								
Balances with the SBV	-	-	-	350,908,227	-	-	350,908,227	350,908,227
Deposits with and loans to other CIs	-	-	-	195,556,328,174	-	-	195,556,328,174	(*)
Loans to customers - gross	-	-	-	1,860,112,759,293	-	-	1,860,112,759,293	(*)
Investment securities - gross	-	-	285,201,720,930	-	445,768,917,921	-	730,970,638,851	(*)
Long-term investments	-	-	-	-	14,509,062,700	-	14,509,062,700	(*)
Other financial assets	-	-	-	120,200,481,712	-	-	120,200,481,712	(*)
	-	-	285,201,720,930	2,176,220,477,406	460,277,980,621	-	2,921,700,178,957	
Financial liabilities								
Deposits and borrowings from other CIs	-	-	-	-	-	812,406,000,000	812,406,000,000	(*)
Deposits from customers	-	-	-	-	-	4,115,856,618	4,115,856,618	(*)
Other borrowed and entrusted funds	-	-	-	-	-	134,762,929,790	134,762,929,790	(*)
Valuable papers issued	-	-	-	-	-	1,422,100,000,000	1,422,100,000,000	(*)
Other financial liabilities	-	-	-	-	-	146,575,962,196	146,575,962,196	(*)
	-	-	-	-	-	2,519,960,748,604	2,519,960,748,604	

(*) The Company has not determined fair values of these financial instruments for disclosure in the financial statements because information about their market prices is not available and there is currently no guidance on determination of fair value using valuation techniques under Vietnamese Accounting Standards or the Vietnamese Accounting System applicable to credit institutions stipulated by the State Bank of Vietnam. The fair values of these financial instruments may differ from their carrying amounts.

	Carrying amount					Fair value VND	
	As at 31 December 2018 (VND)	Carried at fair value through profit and loss VND	Held-to- maturity VND	Loans and receivables VND	Available-for- sale VND		Measured at amortised cost VND
Financial assets							
Balances with the SBV	-	-	-	3,922,897	-	-	3,922,897
Deposits with and loans to other CIs	-	-	-	410,975,875,303	-	-	410,975,875,303
Securities held for trading	287,140,657,700	-	-	-	-	-	287,140,657,700
Derivatives and other financial assets	1,127,763,000	-	-	-	-	-	1,127,763,000
Loans to customers – gross	-	-	-	458,669,889,860	-	-	458,669,889,860
Investment securities – gross	-	-	617,379,294,064	-	-	-	617,379,294,064
Long-term investments	-	-	-	-	14,509,062,700	-	14,509,062,700
Other financial assets	-	-	-	53,399,659,349	-	-	53,399,659,349
	288,268,420,700	617,379,294,064	923,049,347,409	14,509,062,700	-	1,843,206,124,873	
Financial liabilities							
Deposits and borrowings from other CIs	-	-	-	-	-	585,965,290,715	585,965,290,715
Deposits from customers	-	-	-	-	-	4,100,000,000	4,100,000,000
Other borrowed and entrusted funds	-	-	-	-	-	434,758,575,686	434,758,575,686
Valuable papers issued	-	-	-	-	-	302,000,000,000	302,000,000,000
Other financial liabilities	-	-	-	-	-	58,879,098,343	58,879,098,343
	-	-	-	-	-	1,385,702,964,744	1,385,702,964,744

(*) The Company has not determined fair values of these financial instruments for disclosure in the financial statements because information about their market prices is not available and there is currently no guidance on determination of fair value using valuation techniques under Vietnamese Accounting Standards or the Vietnamese Accounting System applicable to credit institutions stipulated by the State Bank of Vietnam. The fair values of these financial instruments may differ from their carrying amounts.

42. Exchange rates of some currencies at the end of the annual reporting period

The followings were the exchange rates at the reporting date applied by the Company:

	Exchange rate as at	
	31/12/2019 VND	31/12/2018 VND
USD	23,148	23,350
EUR	25,995	26,560
HKD	2,977	2,960
CHF	23,940	23,545
GBP	30,480	29,452
JPY	213	210

43. Non-cash investing and financing activities

	2019 VND	2018 VND
Reclassification from securities held for trading to available-for-sale securities	180,463,245,300	-


44. Approval of financial statements

The financial statements were approved by the Company's Board of Management on 18 March 2020.

18 March 2020

Prepared by:


 Trang Ngoc Yen Vy
 Deputy Head of Accounting
 Department


 Tran Thu Hong
 Head of Accounting
 Department

Approved by: 

 Ho Minh Tam
 Chief Executive Officer